



# Delek Group Israel's pioneering E&P company

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Delek Group

June 2019



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# Delek Group's Three Objectives



Delek Group



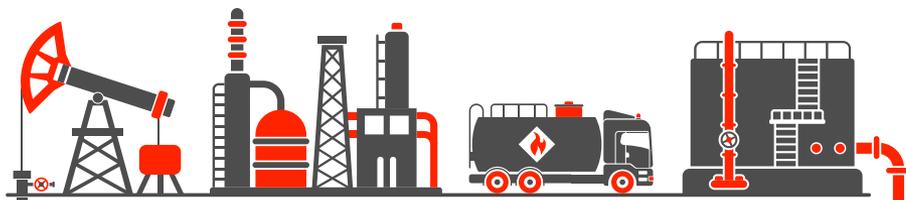
Delek Group has been the driving force behind the major Eastern Mediterranean gas discoveries of the past decade. The company is also expanding in the UK's North Sea.

As at YE18, Delek Group had economic interest in 1.5bn boe of 2P+2C reserves in the East Med & North Sea, with interest in c48k boe/d of production. This is set to increase to 1.7bn boe 2P+2C reserves and c168k boe/d of production at the end of 2019.

**Delek Group is evolving into an international E&P operator, focused on achieving three major objectives:**

- **Delivering** East Med assets
- **Expanding** E&P operations globally
- **Optimizing** assets & raising fresh capital

# Delek Group Asset Portfolio by Holdings

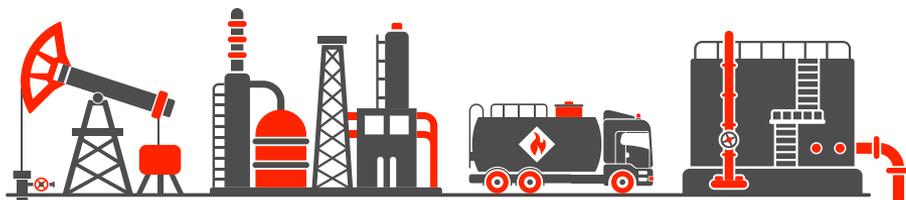


**Delek Group** (DLEKG.TA) is listed on the Tel Aviv Stock Exchange with a market cap of USD2.0bn\*

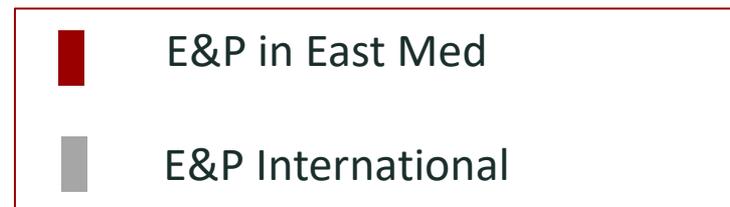
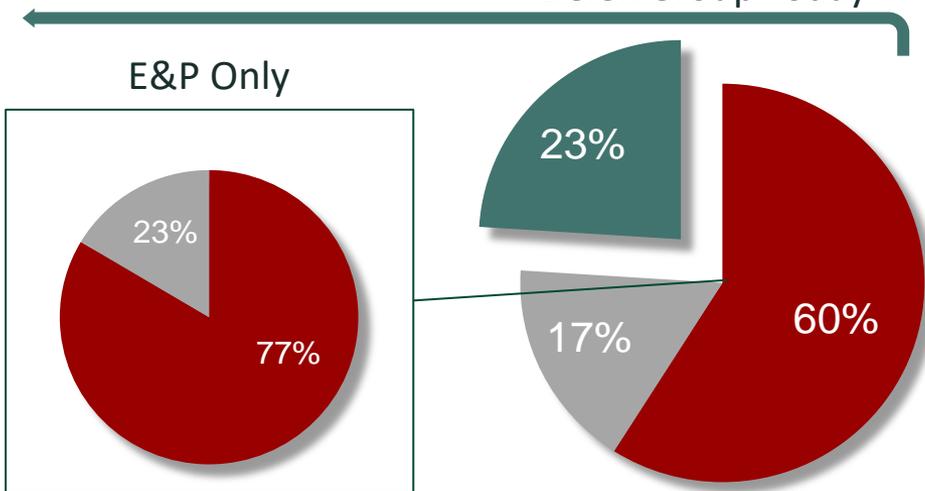
	Asset	Ownership	Ticker	Ownership	Business Sector
<b>E &amp; P</b>	Delek Drilling	Public	DEDRp.TA	60%	Upstream - East Med
	Cohen Development	Public	CDEV.TA	52%	Royalties - East Med
	East Med royalties				Royalties - East Med
	Ithaca Energy	Private		100%	Upstream - N. Sea
	GulfSlope	Public	GSPE	22%	Upstream - GoM
<b>Other</b>	Phoenix	Public	PHOE.TA	30%	Insurance
	Delek Automotive	Public	DLEA.TA	23%	Auto retail
	IDE	Private		20%	Water desalination
	Delek Israel	Private		100%	Fuel retail

\*Market value as at 18.06.19.

# Delek Group Asset Portfolio by Value



Delek Group Today



Other

Note: E&P in East Med includes appraised & market-traded value of royalties. Publicly traded assets based on market value as of 18.06.19. Private assets based on the book value as of YE18, excluding the IDE transaction. Does not include Phoenix and Chevron transactions announced during 2Q19

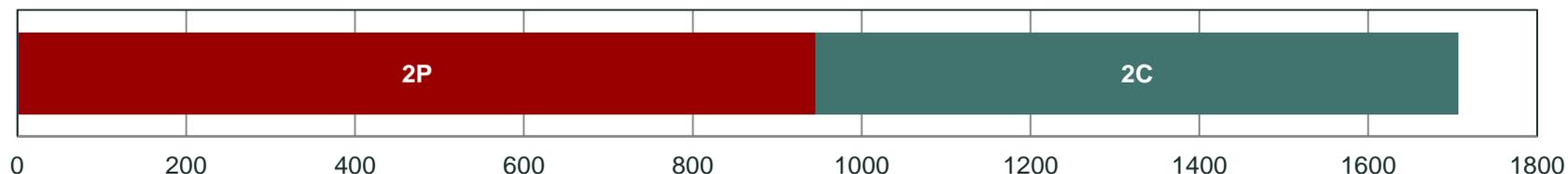
# Delek Group Reserves & Daily Production\*

Working interest in daily production, boe/d



Tamar <sup>(1)</sup>	29,400
<b>Ithaca</b>	<b>21,000</b>
+ Leviathan commencement <sup>(2)</sup>	58,000
+ Chevron North Sea assets <sup>(3)</sup>	60,000
<u>Delek Group Total</u>	<u>168,400</u>

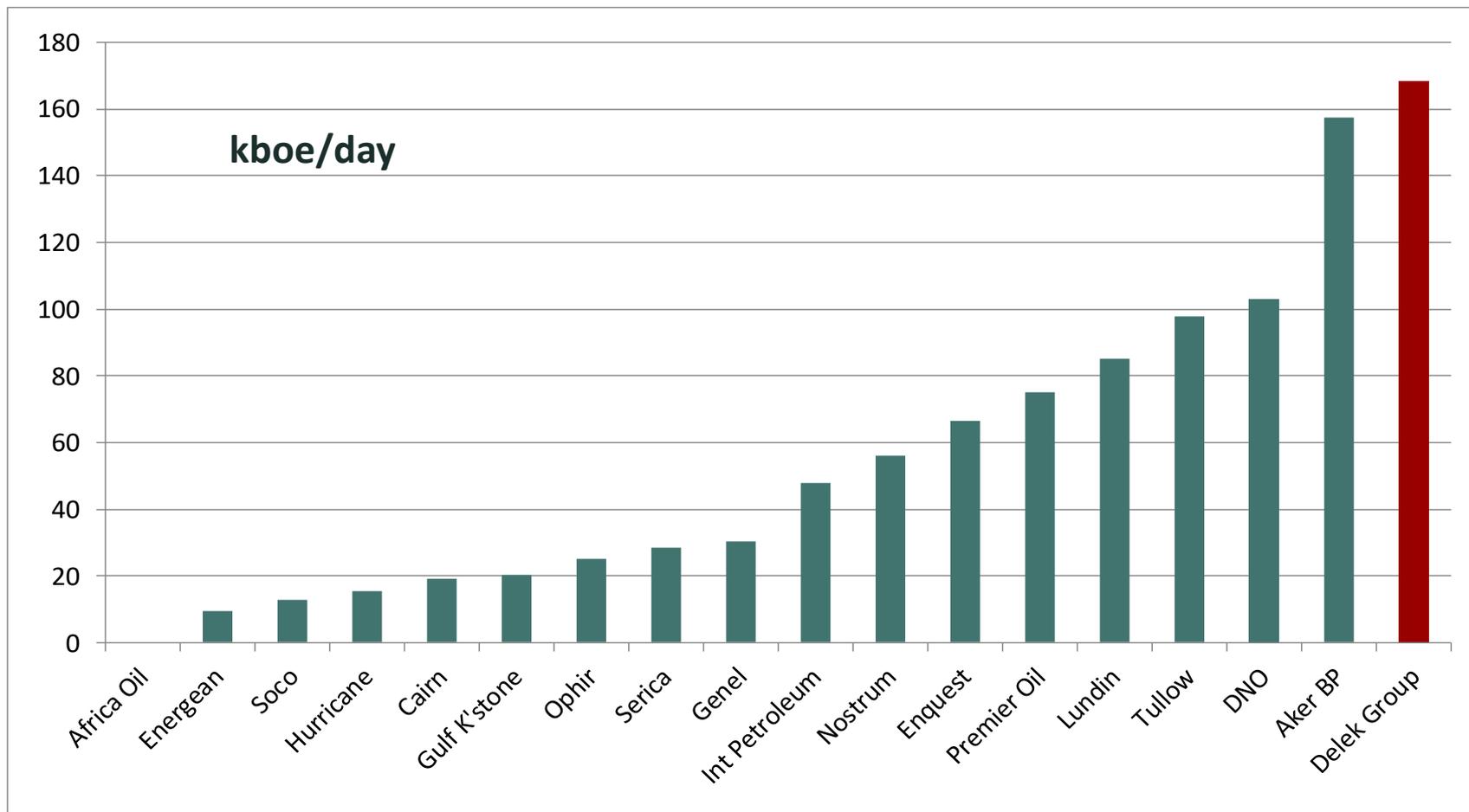
Total reserves of 1,700 mmboe<sup>(4)</sup>



\* Following completion of the Chevron transaction and commencement of Leviathan production. 1: Tamar to be sold during 2020-2021. 2: Leviathan to commence production at the end of 2019. 3: Transaction to close by the end of 3Q19. 4: Tamar reserves of 1955mmboe (15.4% interest); Leviathan reserves of 3782mmboe (27.1% interest); Aphrodite reserves of 619mmboe (17.9% interest); Ithaca reserves of 93mmboe (100% interest); Chevron reserves of 176 mmboe (100% interest, acquired by Ithaca).



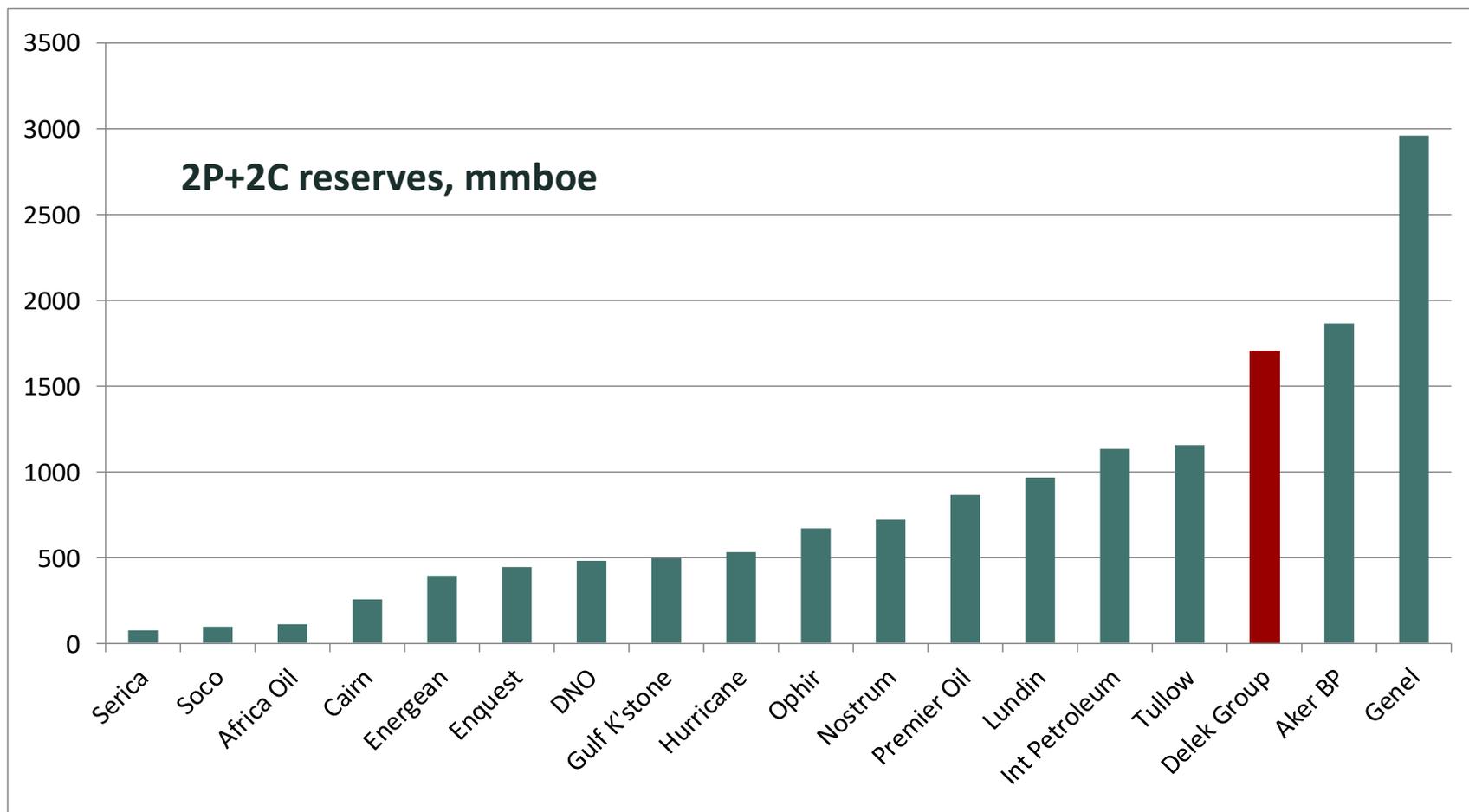
# Daily Production Benchmarking



Source: Jeffries, June 2019. Delek Group volumes include expected production from Chevron assets, as well as commencement of the Leviathan field at the end of 2019.



# Reserves Benchmarking



# Tamar & Leviathan Fields in the East Med

## Tamar – Producing as of 1Q13

**Ownership:** Delek Drilling 22%, Isramco 29%, Tamar Petroleum 17%, Noble Energy (operator) 25%, Others 7%

### 2P Reserves\* & Production capacity

11.1 tcf (314 bcm) & 14.6 mmbbl condensate

Production of 1.1 bcf/day

**Overall Tamar costs to date:** \$4.5 Billion (100%)

## Leviathan – Est. first gas 4Q19

### 85% complete, on time & on budget

**Ownership:** Delek Drilling 45%, Ratio 15%, Noble Energy (operator) 40%

**2P+2C Resources\*\*** 21.4 tcf (613 bcm), 39.4 mmbbl condensate

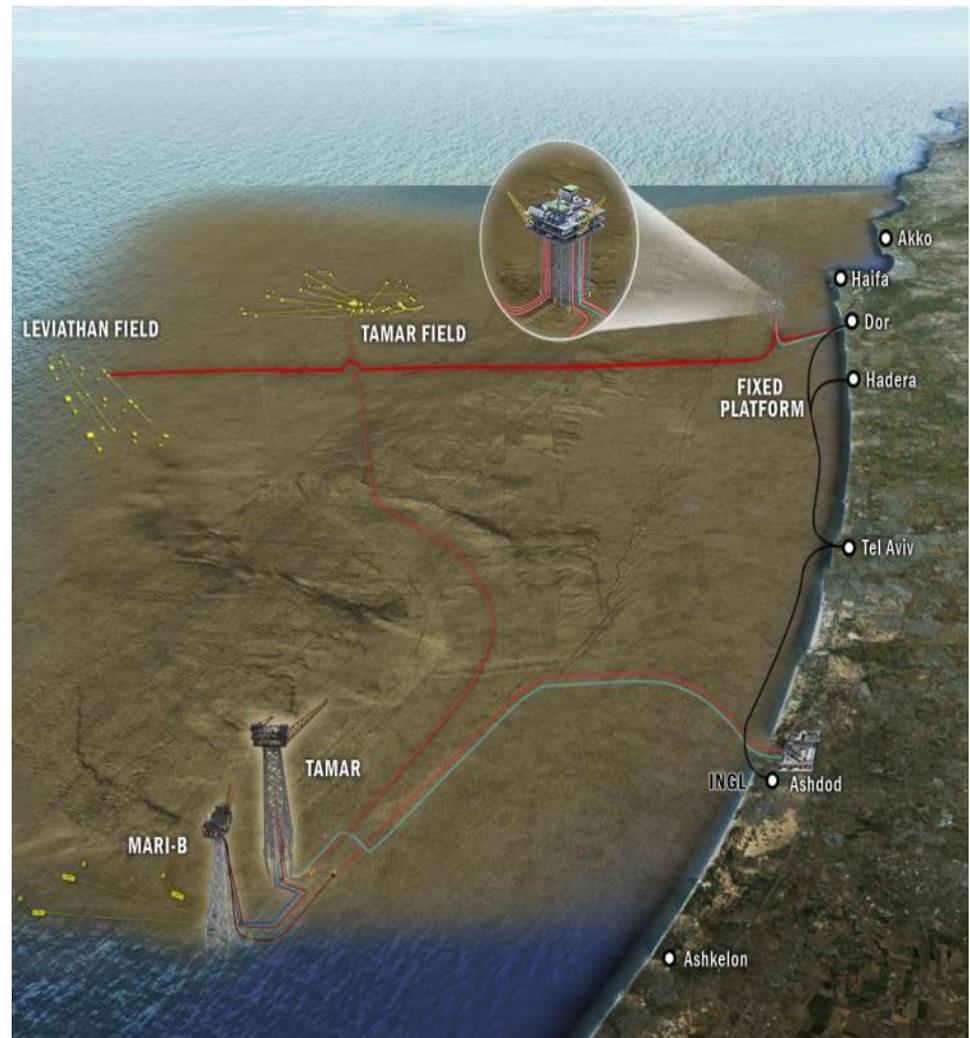
### Production Capacity (2 stages)

1.2 bcf/d (~12 bcm/y) + 0.9 bcf/d (~9 bcm/y)

**Estimated Capex** \$4.3-6.0bn for both stages (100%)

### Additional Prospective Resources (P50)

560 mmbbl oil (liquids), 4.5 tcf Gas



\*Resources estimate as published on YE 2018 financial report \*\*Resources estimate as published NSAI Reserves and Contingent Resources report 26/09/2017

# Delivering East Med Assets

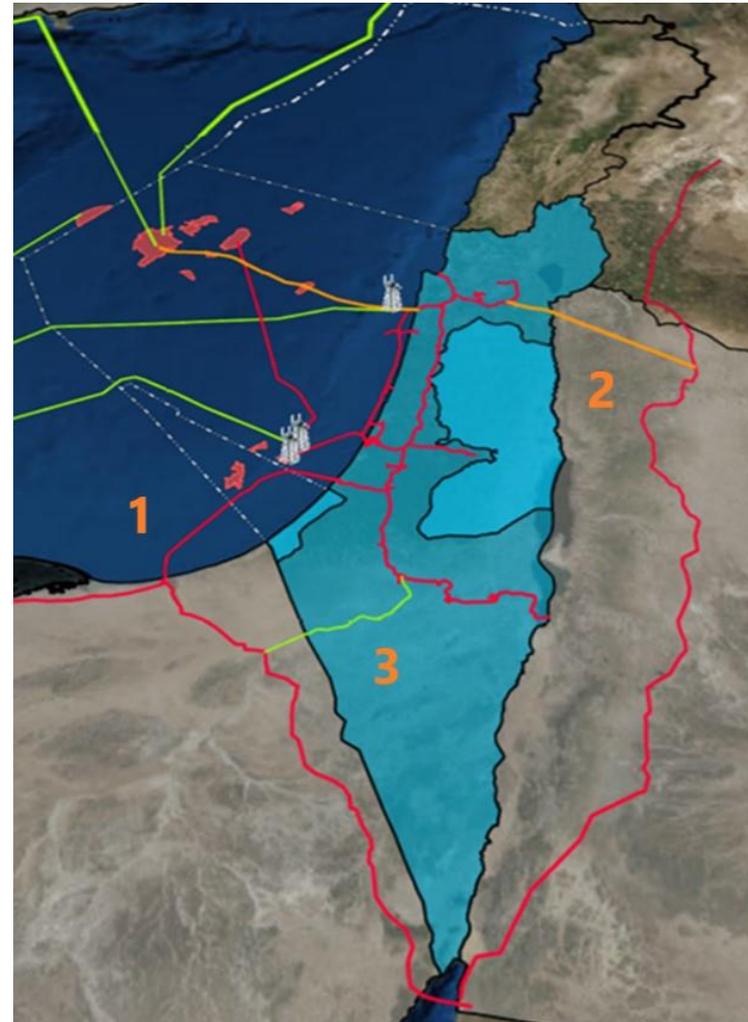
## Sale of Tamar

Full disposal of 22% stake is required by the end of 2021.

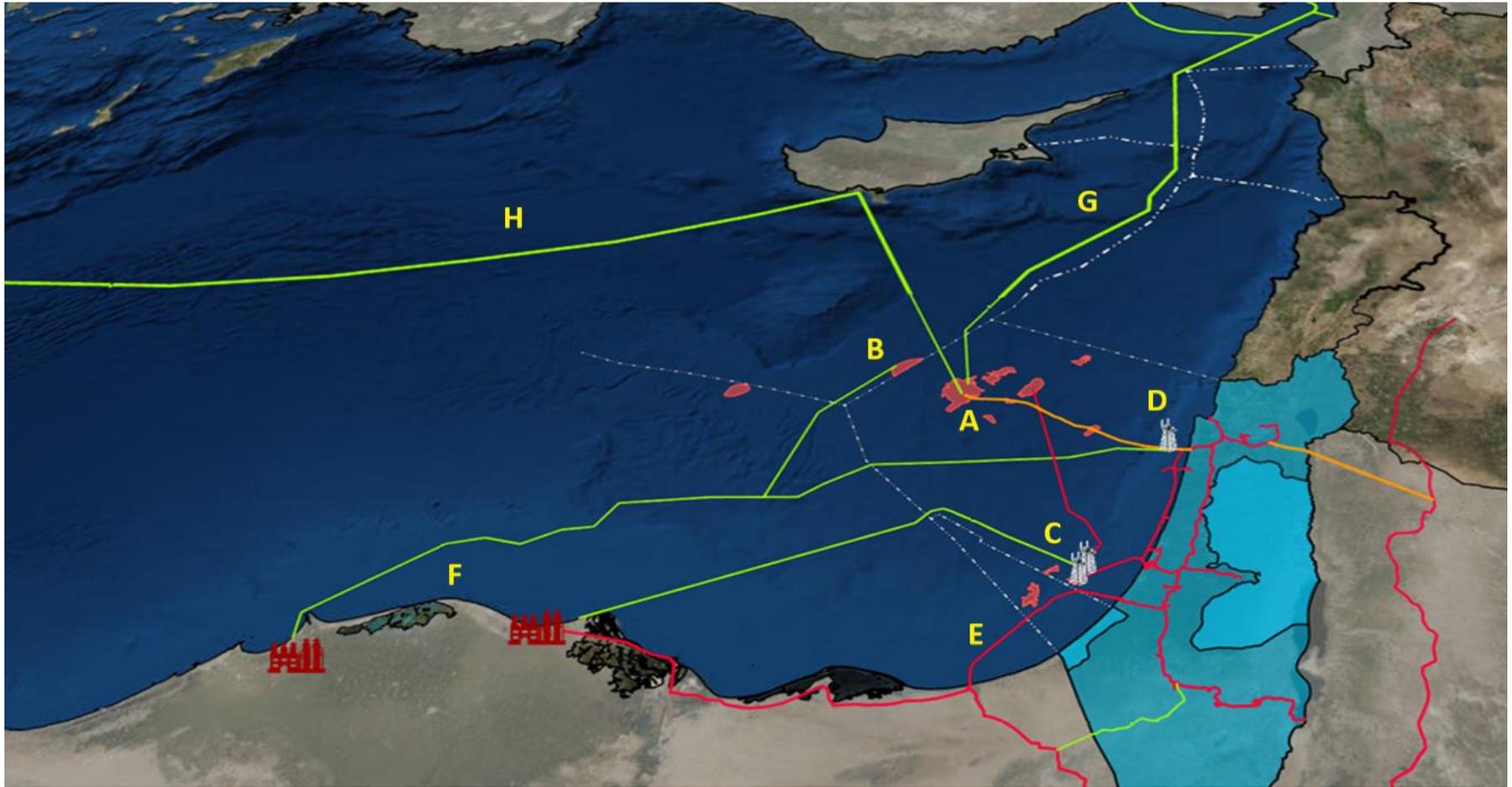
## EMG pipeline deal bolsters Leviathan

The EMG pipeline (1 on map), previously used to transfer Egyptian gas to Israel, is now idle. Delek & partners have acquired rights to EMG, and subject to technical checks, aim for exports to Egypt of up to 7BCM p.a.

Implementation of this high-volume offtake agreement firms up Leviathan project economics. The Dolphinus agreement covers domestic Egyptian demand only; future potential for export via LNG terminals also exists.



# Developing an East Med Gas Hub



Red pipelines exist, orange are under construction, and green represent future possibilities

# Developing an East Med Gas Hub

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## **Cyprus' Aphrodite field proximate to Leviathan**

In 2011, the 3.5 TCF (2C) Aphrodite field was discovered in Cypriot waters (point B on map) alongside the Leviathan field (A). Delek Group has a c18% working interest in this resource, and its development could possibly occur in parallel with the further stages at Leviathan. Cyprus is now evaluating economic options for the area.

## **Export opportunities beckon ...**

The most immediate way to export East Mediterranean energy would be to liquefy Israeli (and possibly Cypriot) gas through Egyptian LNG terminals at Damietta and Idku (F). These locations could be connected through the existing EMG pipeline (E), or directly from the open sea (B). Pipelines to Turkey (G) or Italy (H) have also been discussed.

## **... while regional energy demand continues to grow**

The Dolphinus export agreement to Egypt supplies gas to the domestic market, where demand is estimated to be growing at 8% p.a. New gas fields have been discovered, but production from mature reserves is declining at c10% p.a., creating a need for further imports.

# Ithaca Energy Expanding into the North Sea



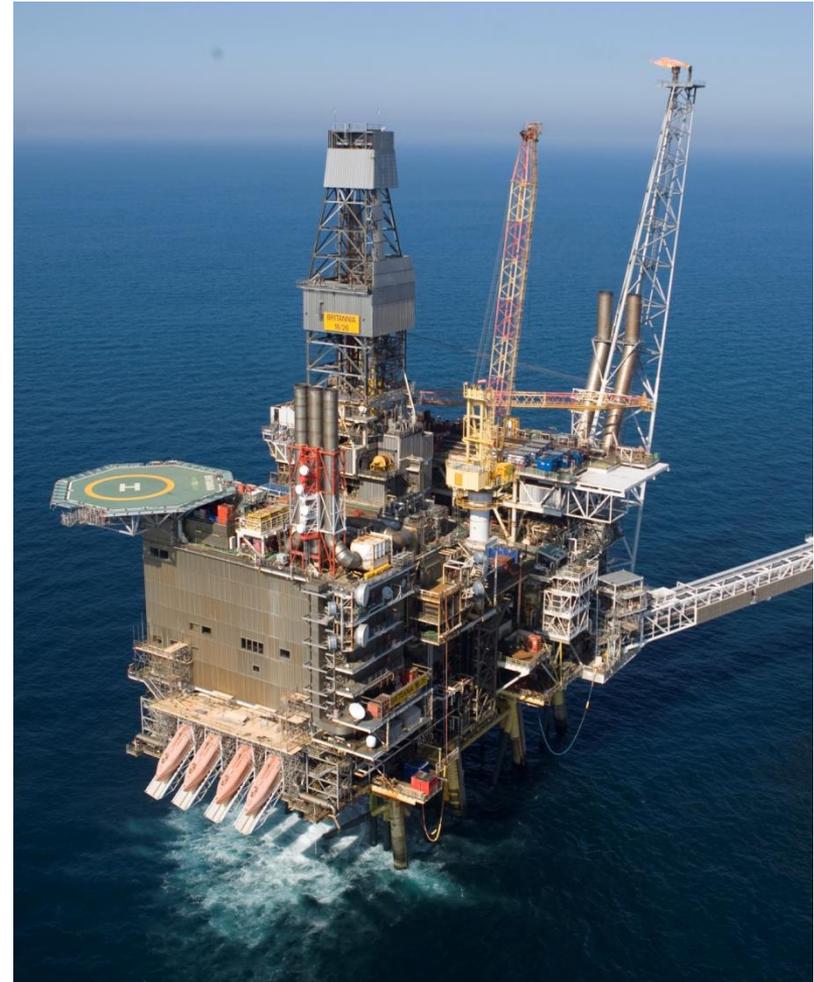
Delek Group



- Delek Group purchased 100% of Ithaca Energy, a UK oil & gas producer, in June 2017 at a valuation of cUSD650m.
- Ithaca is focused on the UK North Sea's Greater Stella Area, a sector with potential c200mboe in reserves, located in relatively small, discrete fields
- Ithaca bought out its partners in the FPF and associated reserves for USD130m in December 2018.
- Aim to further utilize the FPF's c40k boed capacity though connecting to new fields and producing for 3<sup>rd</sup> parties.
- **Growth platform for Delek Group in the North Sea:** acquisition of Chevron assets in May 2019.

# Acquisition of Chevron's North Sea Assets

- Comprises of ten producing fields, with 2P reserves of 131 mmboe and 2C reserves of 45 mmboe. Average production of 60,000 boe per day.
- Effective transaction date of 1 Jan 2019, expected to close by end 3Q19.
- Headline price is USD2bn, but with estimated accumulated cashflows expected to result in USD1.65bn net.
- Ithaca carries more than USD2.2bn of tax losses, which will help further monetize profits into cashflows.
- Integration is the next big step
- A transformative acquisition which bolsters Ithaca's equity story



# Ithaca Energy Expanding into the North Sea

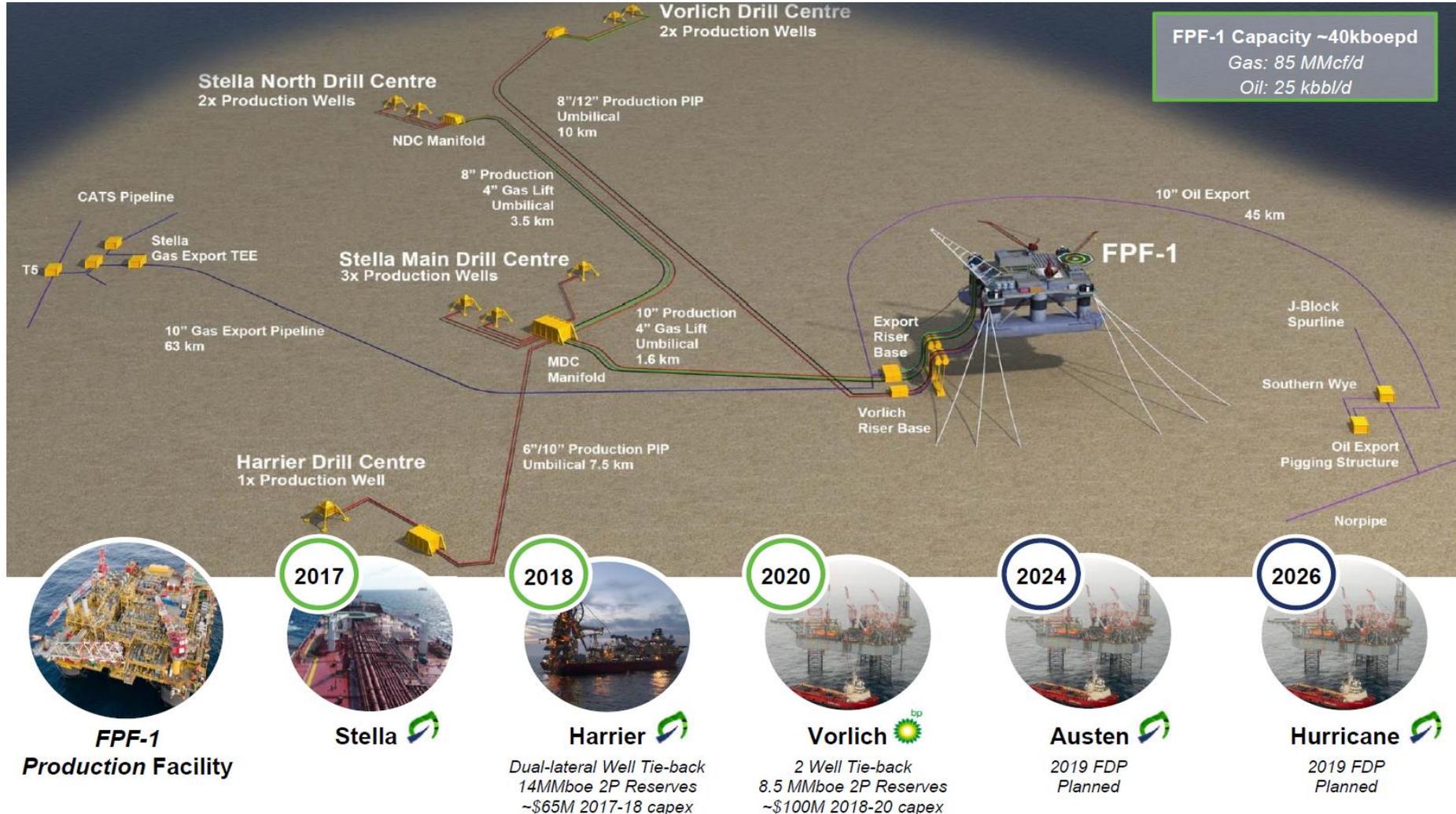


Field	Operator	Acquired Interest
Captain	Chevron	85%
Alba	Chevron	23.37%
Erskine	Chevron	50%
Alder	Chevron	73.68%
Britannia	ConocoPhillips	32.38%
Brodgar	ConocoPhillips	6.25%
Callanish	ConocoPhillips	16.5%
Enochdhu	ConocoPhillips	50%
Elgin / Franklin	TOTAL	3.90%
Jade	ConocoPhillips	19.93%

# Greater Stella Area



Delek Group

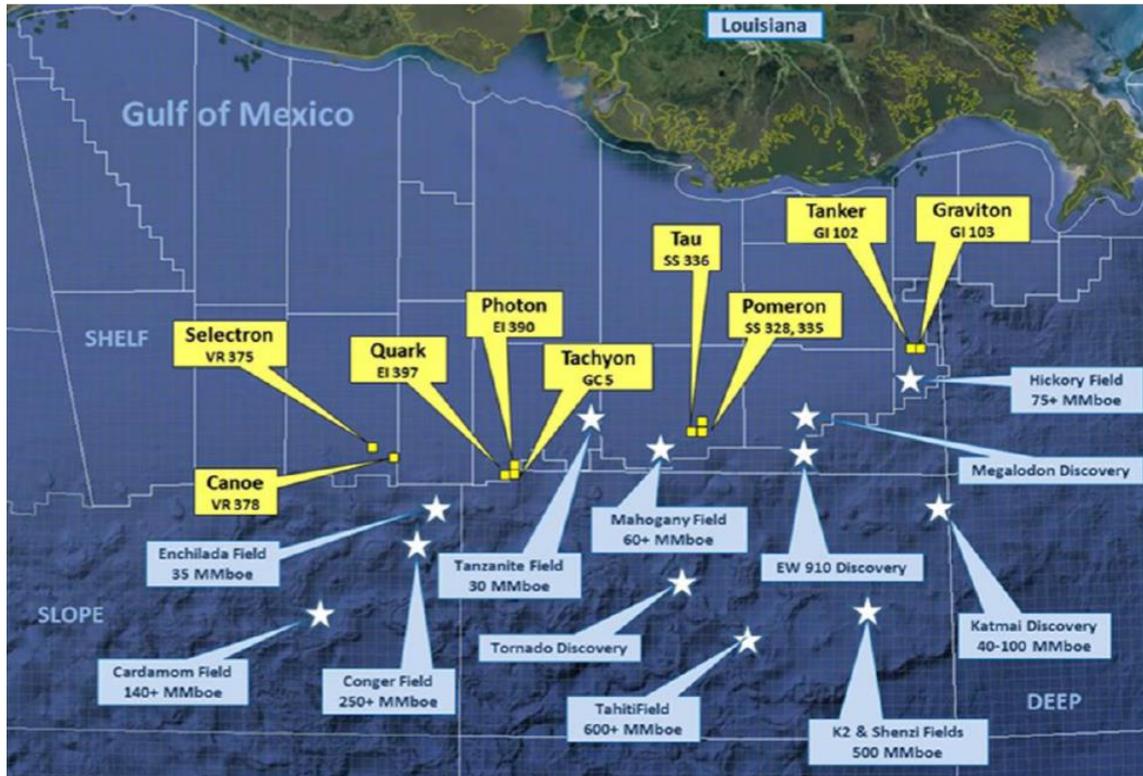


Note: All reserves and capital expenditure figures are net to Ithaca. Reserves as independently estimated by Sproule International Ltd, as of 31 Dec. 2017.

# Drilling in the Gulf of Mexico



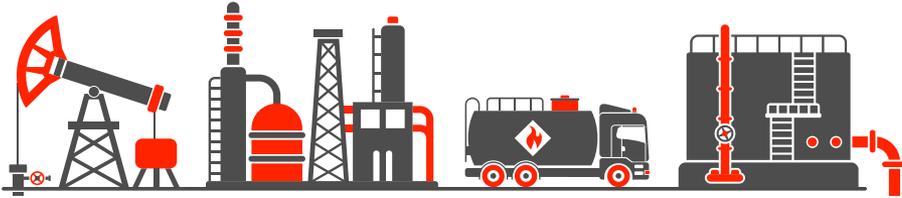
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- **Canoe:** Completed in August 2018. Layers of sand were found with oil, but sealed pending further analysis.
- **Tau:** Completed in May 2019. Layers of sand were found with oil, but sealed pending further analysis.

- Delek Group is working with GulfSlope Ltd to explore the “slope” between the shelf and deep water areas of the Gulf of Mexico
- Currently hold rights for 9 prospects with geological chance of success at more than 40% on average for prospects of 400m boe.
- Water depth is 150 meters, drilling range between 3-8km sub salt. Approx 1.8bn boe have been discovered or are producing in proximity.
- Two drillings at a cost of USD80m for 75% of rights.

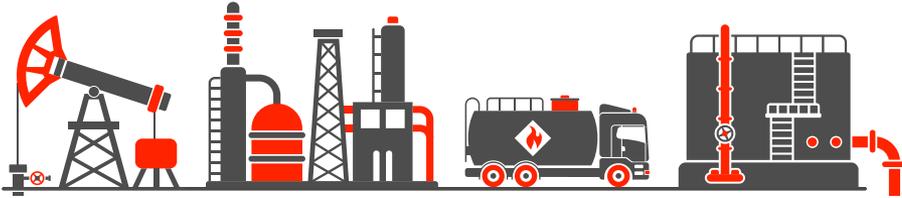
# Optimizing the Asset Portfolio



Delek Group has been very active in portfolio optimization and asset sales. This frees up cash for debt reduction, dividends, and most importantly, further E&P investments.

- Sale of 30% in **IDE** closed in January 2019, generating approximately USD150m.
- Binding agreement in May 2019 to sell remaining holdings (30%) in the **Phoenix Insurance** company to Centerbridge and Gallatin Point Capital, potentially generating approximately USD450m.
- Acquisition in May 2019 of **Chevron's North Sea** assets for an expected USD1.65bn net.
- Investment in the **Caesar Tonga field** in the **Gulf of Mexico** for USD965m in April 2019 withdrawn due to exercise of right of first refusal.

# Fresh Capital for New Investments



Delek Group's transformation into a global E&P firm is now entering high gear. The final stage of this evolution involves acquiring new exploration and production assets.

- Along with funds from disposals, Delek Group would seek to **raise new capital** to drive expansion of global E&P activities.
- **Integrate** new Chevron assets in the **North Sea** into the Ithaca Energy platform, with the goal of ultimately relisting Ithaca on capital markets.
- Searching for ways to materially increase presence in the **Gulf of Mexico**.
- **Focus on purchasing assets** rather than shares or companies; favouring regions with clear regulatory framework and production infrastructure in place.

# To Sum Up ...



Delek Group



Delek Group is evolving into a focused, global, E&P operator. Some major objectives to attain this goal include:

## **Delivering East Med assets**

- Completion of the Leviathan project by YE2019
- Successful commencement of gas exports to Egypt via the EMG pipeline

## **Divestments and capital allocation**

- Selling the stake in Phoenix Insurance & Tamar
- Seeking fresh capital for new investments

## **Expanding operations globally**

- Integration of Chevron assets into Ithaca
- Connecting to new reserves and 3<sup>rd</sup> party production at Ithaca's Greater Stella FPF
- Seek presence in the Gulf of Mexico



# Appendix

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Delek Group

## East Med Royalty Schemes

Field	Working Interest	Received Royalty as a % of Revenues
 <b>Tamar</b>	Delek Drilling & Tamar Petroleum 31.25% <sup>(1)</sup>	Delek Group 6.5% <sup>(3)</sup> Cohen Development 1.4375%
 <b>Leviathan</b>	Delek Drilling 45.34%	Delek Group pre payout 3% <sup>(3) (4)</sup> Delek Group post payout 6.5% <sup>(3) (4)</sup> Cohen Development 1.4375%
 <b>Karish &amp; Tanin <sup>(2)</sup></b>	Delek Drilling 52.94%	Delek Group pre payout 3% <sup>(3) (4)</sup> Delek Group post payout 6.5% <sup>(3) (4)</sup> Cohen Development 1.4375%

- (1) Delek Drilling spun out 9.25% working interest in the Tamar field into an SPV named Tamar Petroleum. This entity pays royalties in the same manner as Delek Drilling, and the two are combined the purpose of this slide.
- (2) Sold to Energean Oil & Gas plc in 2017, but will pay royalties based the indicated pro-forma working interest.
- (3) Royalty is spilt between Delek Group and Delek Energy, a 100% owned non-public subsidiary.
- (4) "Pre payout" refers to whether Delek Drilling has recovered its investment in developing the field. Up until this point, Delek Drilling is entitled to a reduction on the royalties it pays.

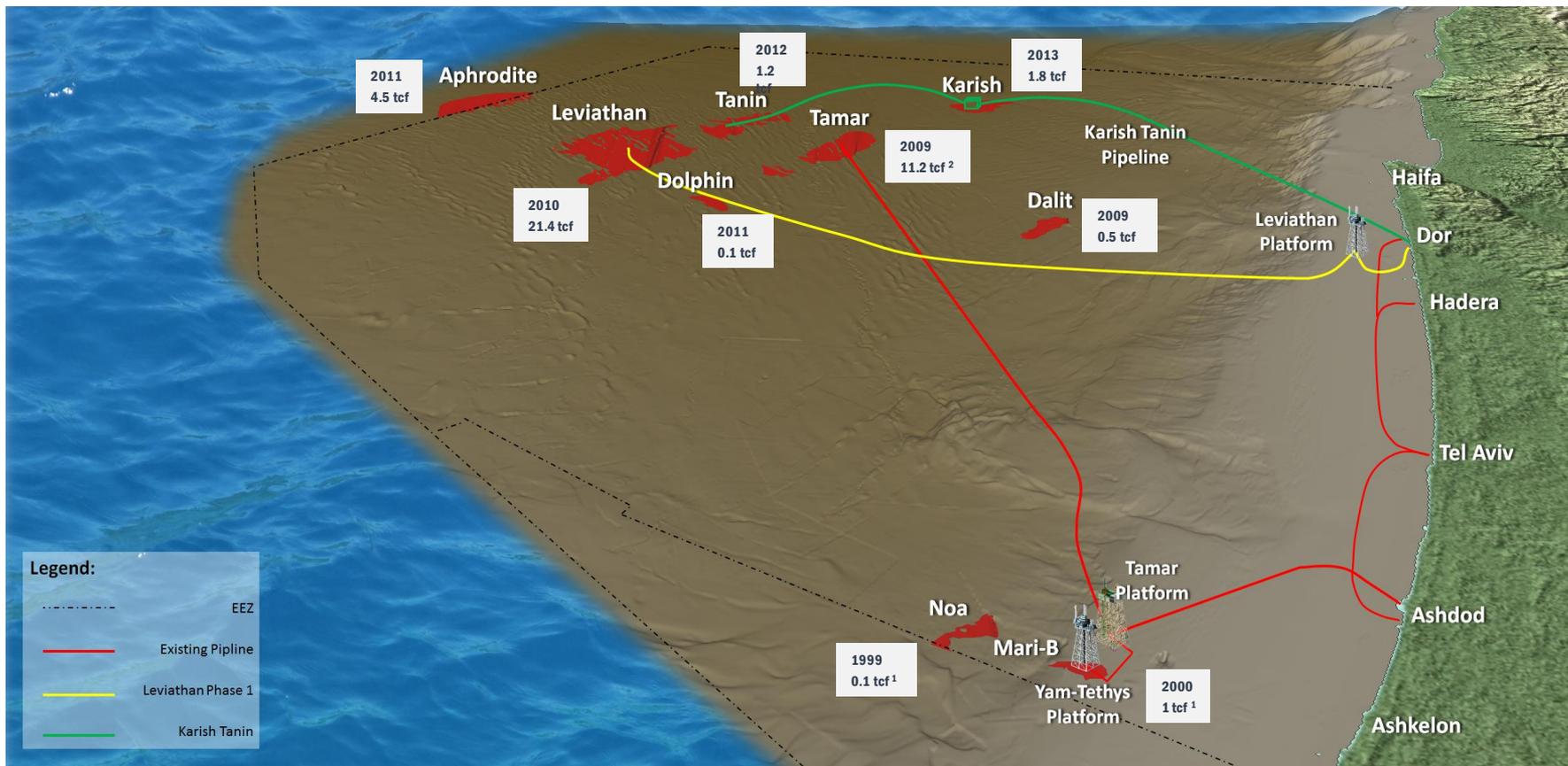


## Dividend Payout and Yield 2015-18



\*Calculated using average USD/ILS and Delek Group share price for each year.

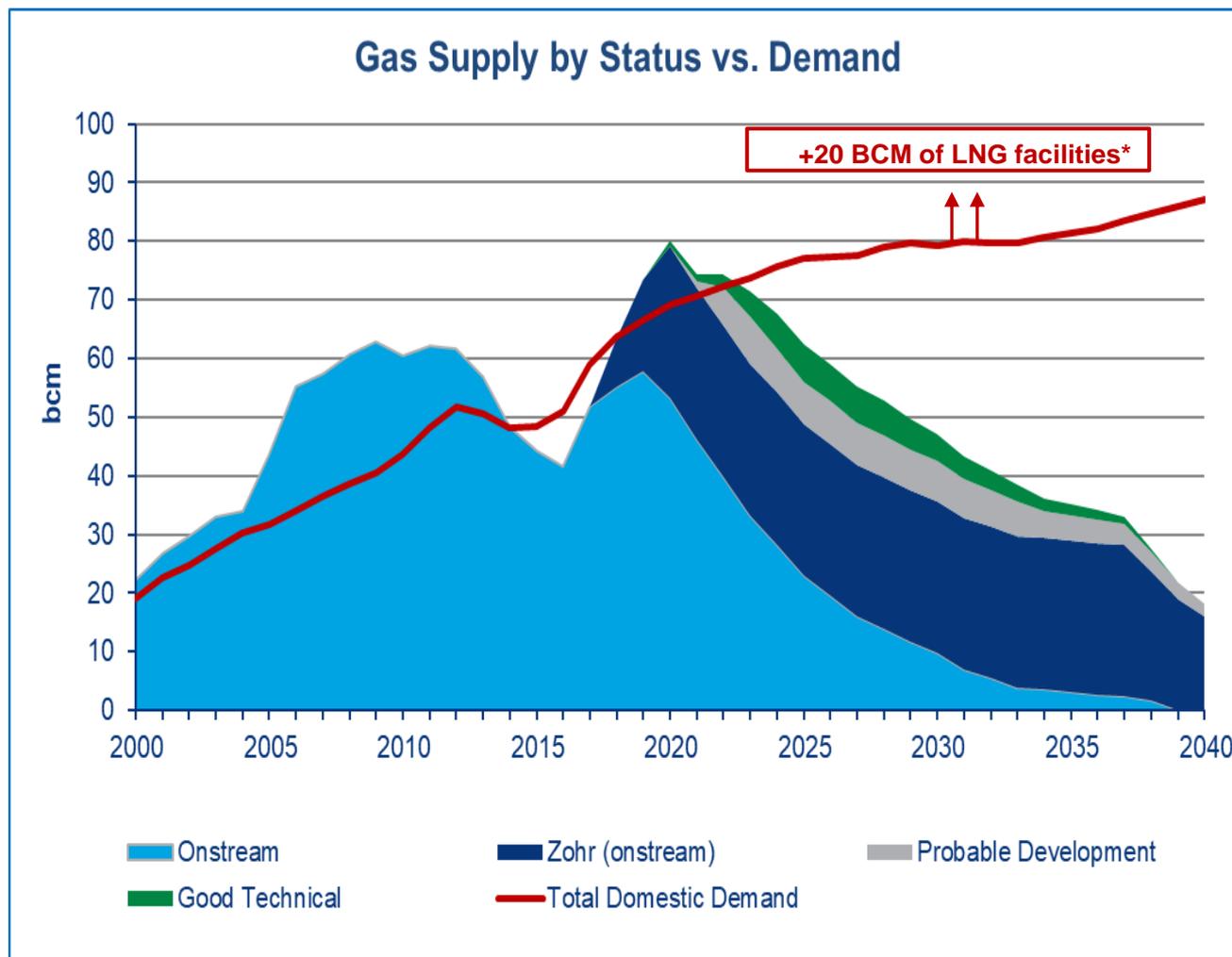
# Over 42 TCF discovered offshore Israel and Cyprus



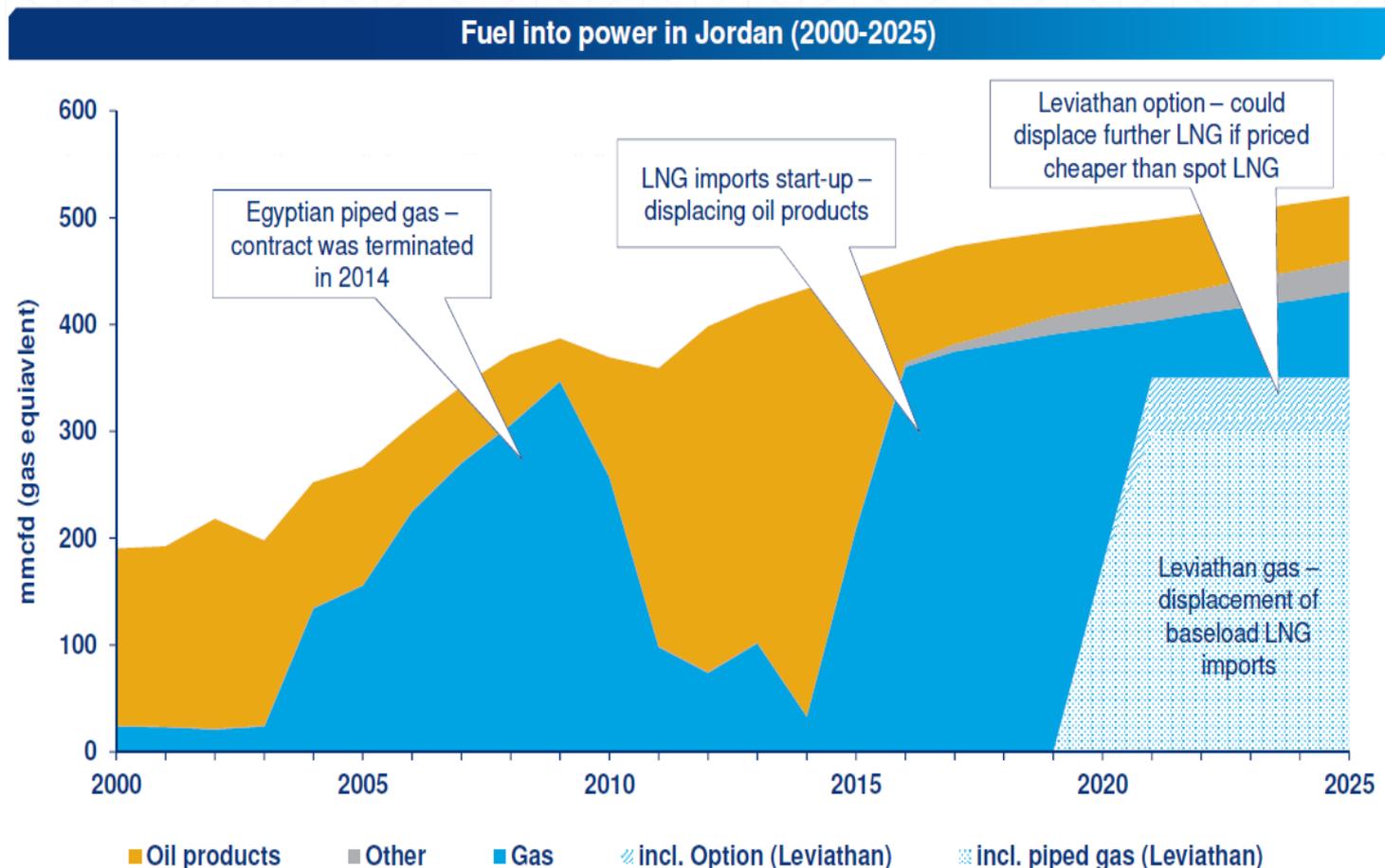
Resources: 2P + 2C + Prospective (2U), based on NSAI reports.

<sup>1</sup> Estimated ultimate recoverable; Now almost depleted and classified as negligible petroleum asset, <sup>2</sup> Estimated ultimate recoverable (as of 02/07/2017)

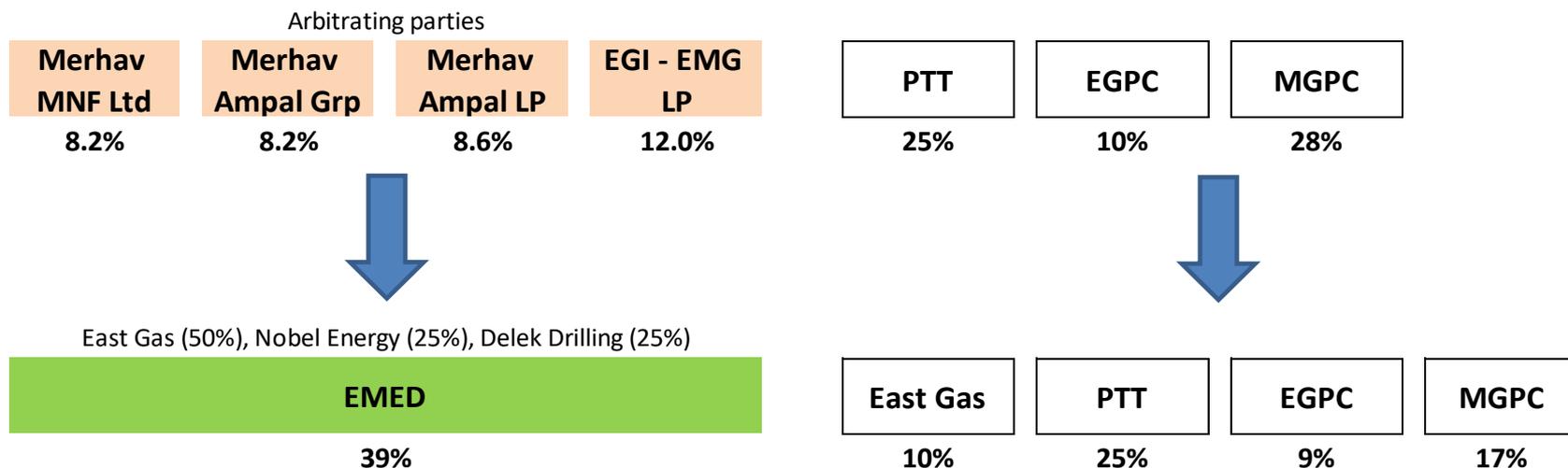
# Domestic Egyptian Gas Demand



# Leviathan Gas as a Part of Jordan's Energy Mix



# EMG Pipeline Transaction



Pipeline of 26" diameter, 89 km (85.4 km subsea), from Ashkelon (Israel) to El-Arish (Egypt). Nameplate capacity of up to 700 MMcf/d (~7BCM/y), potential expansion up to 900 MMcf/d (~9 BCM/y). Design and construction by Allseas Marine & Technip.





# Thank you

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Delek Group



**ITHACA**  
E N E R G Y

**Corporate Presentation**

*June 2019*



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## Notes Regarding Oil and Gas Disclosure

This Presentation contains estimates of future net revenue from the production of oil and gas reserves of the Company. These estimates do not represent fair market values of the reserves. The estimates of reserves and future net revenues for individual properties may not reflect the same confidence level as estimates of reserves and future net revenues for all properties, due to the effects of aggregation. Possible reserves are those additional reserves that are less certain to be recovered than probable reserves. There is an equal probability that the quantities actually recovered will be greater or less than the sum of the proved plus probable reserves. There is a 10% probability that at least the sum of the estimated proved reserves plus probable reserves plus possible reserves will be recovered. References herein to "boe" mean barrel of oil equivalent which is derived by converting gas to oil in the ratio of six thousand cubic feet ("Mcf") of gas to one barrel ("bbl") of oil. Boe may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf: 1 bbl is based on an energy conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6 mcf: 1 bbl, utilizing a conversion ratio at 6 mcf: 1 bbl may be misleading as an indication of value. Well test results that may be disclosed represent short-term results, which may not necessarily be indicative of long-term well performance or ultimate hydrocarbon recovery therefrom.

Statements relating to reserves are deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described can be profitably produced in the future. The reserve estimates set forth in this Presentation are estimates only and the actual reserves and realized revenue may be greater or less than those calculated. If a discovery is made, there is no certainty that it will be developed, or if it is developed, there is no certainty as to the timing of such development or the benefits (if any) which may flow to the Company. The reserve figures are derived from reports prepared by Sproule International Limited ("Sproule") and Netherland Sewell Associates Inc., independent qualified reserves evaluators. The reserve estimates are prepared in all material respects in accordance with the definitions and guidelines set forth in the 2018 Petroleum Resources Management System approved by the Society of Petroleum Engineers.

Recipients of this Presentation are specifically referred to the risk factors described in the Company's MD&A of operating results and financial condition for the twelve month period ended 31 December 2018 and in other documents the Company files from time to time with securities regulatory authorities. Copies of the MD&A and other documents are available on the Company's website ([www.ithacaenergy.com](http://www.ithacaenergy.com)).

## Assumptions Throughout This Presentation

\$ represents US dollars; £ represents pounds sterling; \$M represents millions of US dollars; "MMboe" represents millions of barrels of oil equivalent; "MMbbl" represents millions of barrels of oil; "kboe/d" represents thousands of barrels of oil equivalent per day; "MMscf/d" represents millions of standard cubic feet per day.



# Ithaca at a glance... an established UK North Sea operator



Captain



Alba



Erskine



Greater Stella Area



Britannia & Sats.



Elgin / Franklin



Jade

## Focused Strategy

- Experienced operator – pure play UK North Sea oil and gas producer
- Well diversified portfolio – strategy centred on production and development led growth

## Attractive Outlook

- \$2Bn Chevron North Sea Ltd acquisition – material step-up in operational / financial profile
- High netback production base – low cost, quick payback project pipeline

## Solid Financial Profile

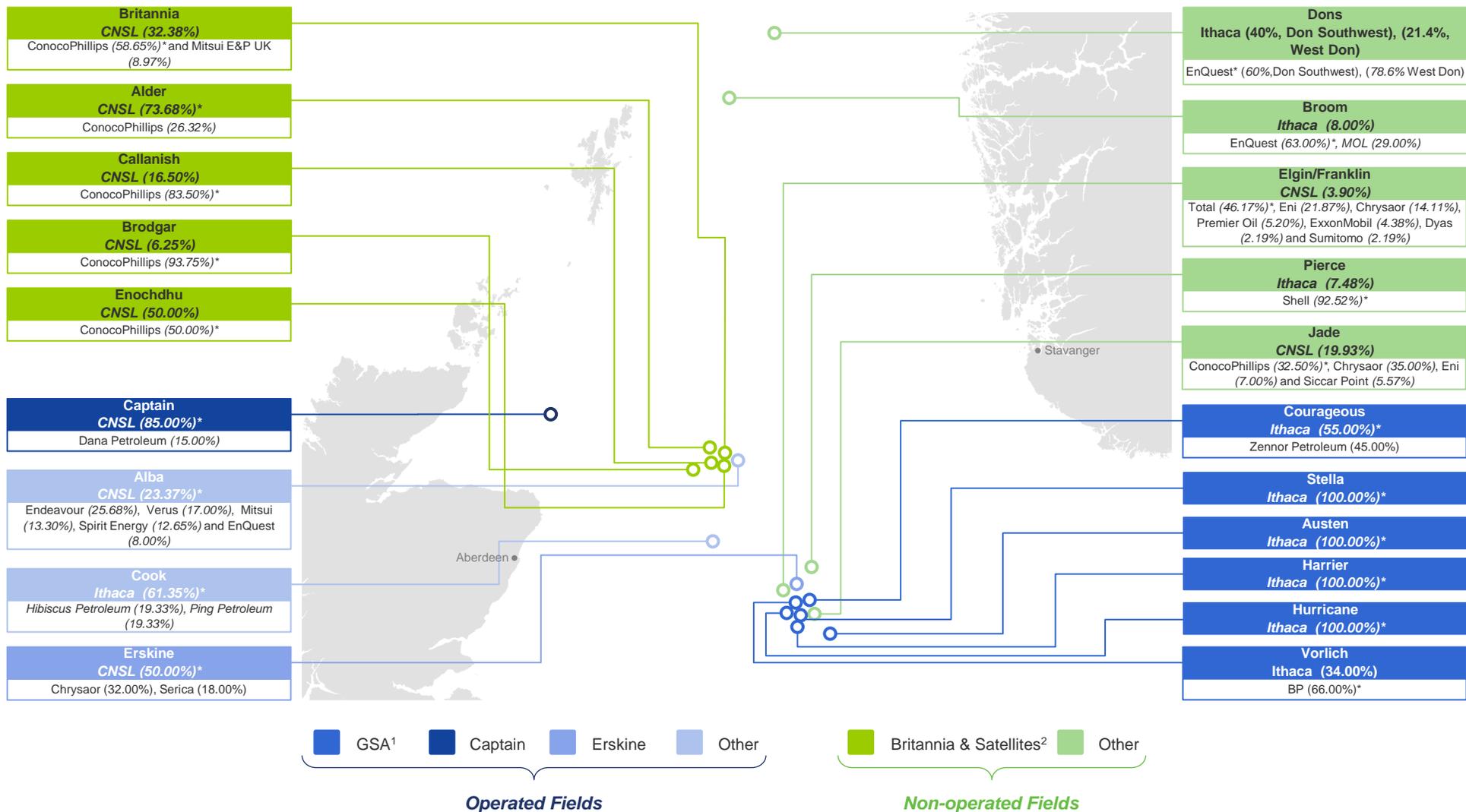
- Simple, low cost capital structure – \$1.65Bn RBL and \$700M acquisition facility
- Strong liquidity profile – accelerated utilisation of \$2.2Bn UK tax allowances pool

## Highly Supportive Shareholder

- Wholly owned subsidiary of Israel listed Delek Group (Delek) since 2017
- Integral to Delek’s strategy to build a world-class E&P business



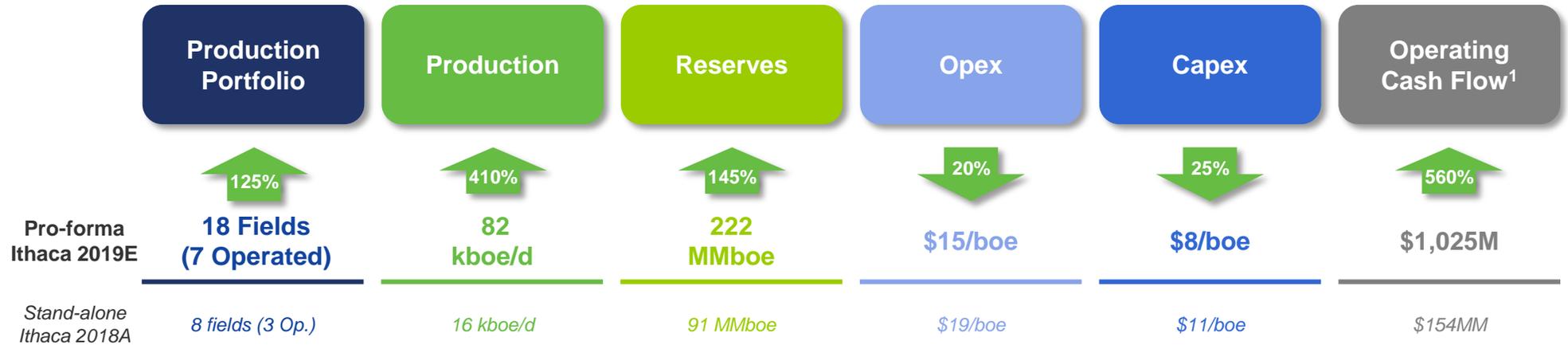
# Portfolio overview... established fields with well understood performance characteristics



**Significant UK E&P company with production from 18 fields, with ~75% of 2019E production from operated assets**



# CNSL acquisition... providing operational and financial scale and strength



**Chevron North Sea Limited (CNSL) acquisition delivers on a number of key strategic objectives and establishes Ithaca as the second largest independent oil and gas producer in the UK North Sea with >\$1.1Bn 2018 pro-forma Adjusted EBITDAX<sup>2</sup>**

- Provides a material step-up in the scale and breadth of the Company's producing asset base
- Establishes a wider portfolio of investment opportunities from which to grow the future cashflows of the business
- Enables the accelerated monetisation of Ithaca's existing \$2.2bn UK tax allowances pool

**~450 employees are transferring to Ithaca with the acquisition, of which ~200 work offshore on the operated assets**

- Transfer of full workforce – minimises integration risk and underpins continuity of operations
- High quality organizational infrastructure – retaining organisational knowledge, expertise and track record

**Acquisition effective date 1 January 2019 – transaction expected to complete around end Q3-2019 following approval of the UK Oil & Gas Authority**

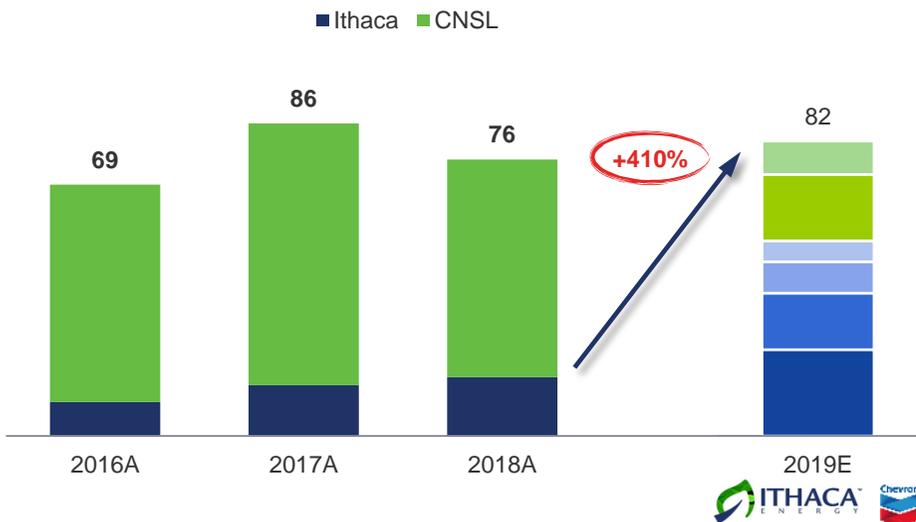
- Integrated Ithaca / Chevron transition team – focus on efficient transfer of HR, IT, finance and contracting functions



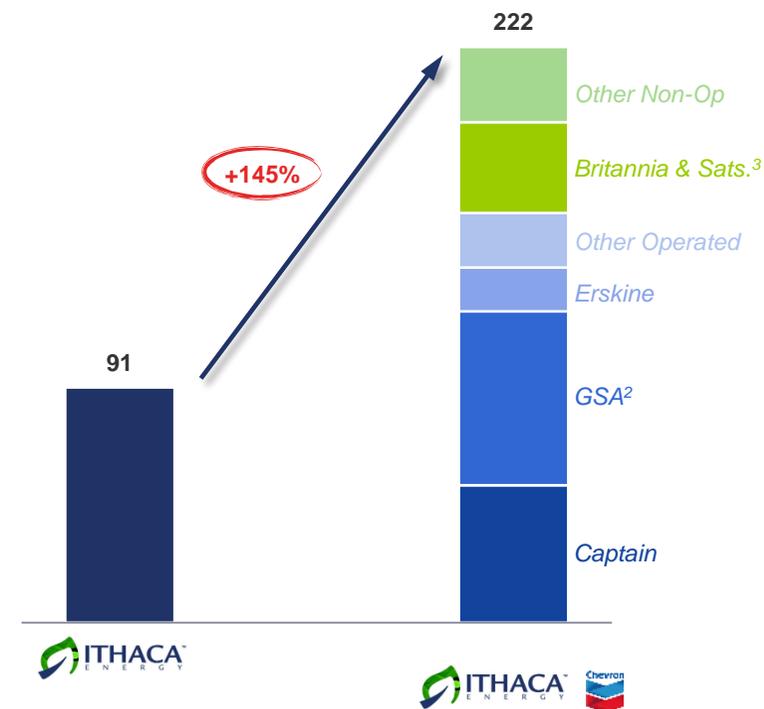
# Material and balanced portfolio

- Experienced oil and gas operator – proven drilling, production, development and decommissioning capabilities
- Business built through organic growth and acquisitions – including start-up of Greater Stella Area production hub in 2017
- Material step-up in operational and financial scale with acquisition of CNSL, announced 30 May 2019, establishing Ithaca as the second largest independent UK North Sea producer
  - ~75% production in 2019 from operated assets – balanced oil and gas exposure with ~55% oil production
  - 222 MMboe 2P reserves (1P reserves 112 MMboe)

### Production<sup>1</sup> (kboepd)



### 2P Reserves (MMboe) – Year-End 2018



Source: Company information; Independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets); Note: Other operated assets include Alba & Cook; Other non-operated assets include Elgin Franklin, Jade, Dons / Broom & Pierce; 1. CNSL historical production for only the acquired assets; 2. GSA includes the Vorlich field that is operated by BP in the development phase; 3. Britannia & Satellites include the Alder field subsea tieback that is operated by CNSL



# Portfolio overview... weighted towards operated assets

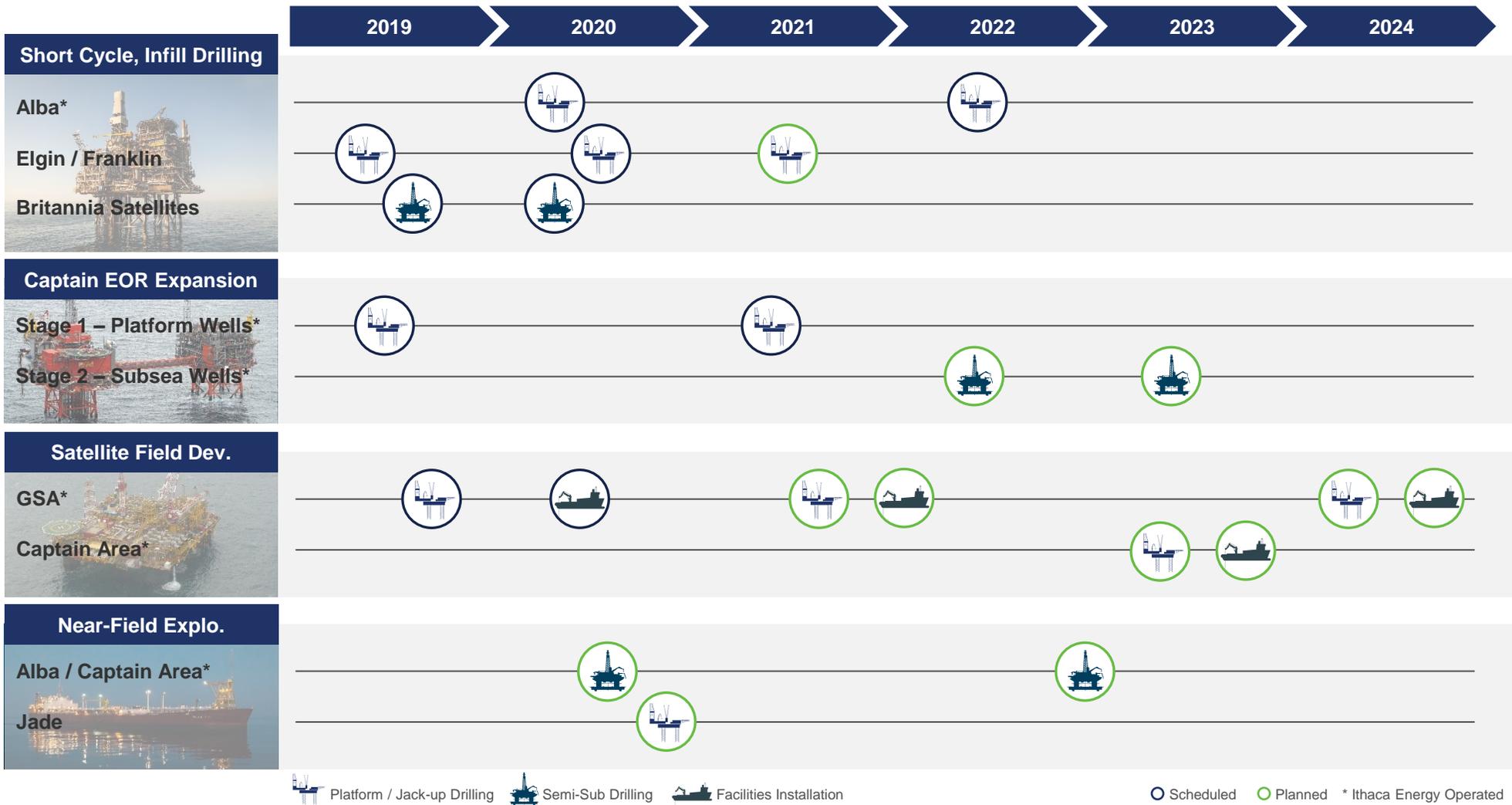
		Operator	Working Interest	2019E production (kboe/d)	2P Reserves (MMboe)	% Liquids <sup>1</sup> Reserves	Field Start-Up
	<b>Captain</b> <ul style="list-style-type: none"> <li>Heavy oil field with multiple wells over several reservoirs – 1.1Bn barrels of oil initially in place, 30% recovery to date</li> <li>Enhanced oil recovery (EOR) programme on-going to materially increase ultimate reserves recovery across the reservoirs</li> </ul>		85%	25	53	~100%	1997
	<b>Greater Stella Area</b> <ul style="list-style-type: none"> <li>New production hub - high production efficiency, low unit opex</li> <li>“Hub and spoke” development strategy of satellite fields tied back subsea to central infrastructure – low incremental capex, high margin barrels</li> </ul>	 	34% - 100%	16	68	48%	2017 / 2018
	<b>Erskine</b> <ul style="list-style-type: none"> <li>Low cost HPHT gas-condensate field developed via a normally unmanned platform</li> <li>Defined infill drilling and step-out exploration targets</li> </ul>		50%	9	17	51%	1997
	<b>Other Operated Assets</b> <ul style="list-style-type: none"> <li>Established Alba heavy oil field – life extension activities focused on infill drilling and near-field exploration</li> <li>Historical out-performance of Cook oil field driven by larger volume in place – injection well drilled in 2019 to maximise reserves recovery</li> </ul>		23.37% - 61.35%	6	21	89%	1994 / 2000
	<b>Britannia &amp; Satellites</b> <ul style="list-style-type: none"> <li>Five field production hub, including Chevron operated Alder subsea tieback</li> <li>Additional upside cost and reserves potential – like-minded independent acquiring operated interests of Conoco</li> </ul>	 	Various	18	35	32%	1997 - 2016
	<b>Other Non-Operated Assets</b> <ul style="list-style-type: none"> <li>7 field interests, including world-class Elgin / Franklin gas-condensate HPHT field</li> <li>Infill drilling programmes on-going and Pierce oil field transition to gas cap blowdown scheduled for early 2020s</li> </ul>	   	Various	9	29	53%	1999 - 2015

Note: Other operated assets include Alba & Cook; Other non-operated assets include Elgin Franklin, Jade, Dons / Broom & Pierce;

<sup>1</sup> Liquids refer to total oil & NGL reserves



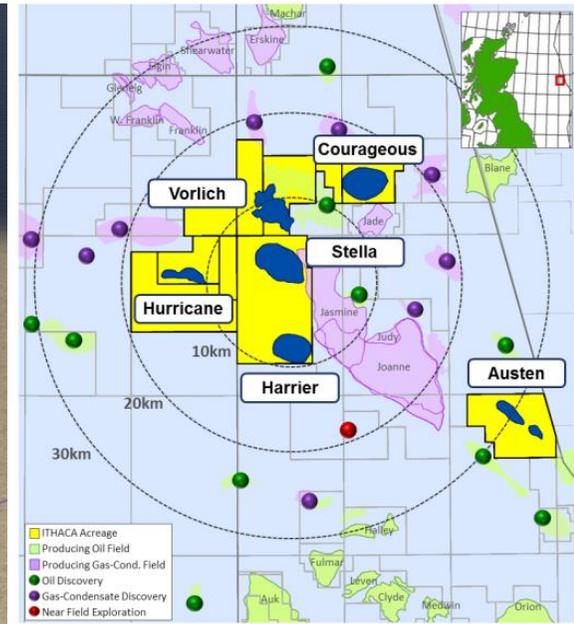
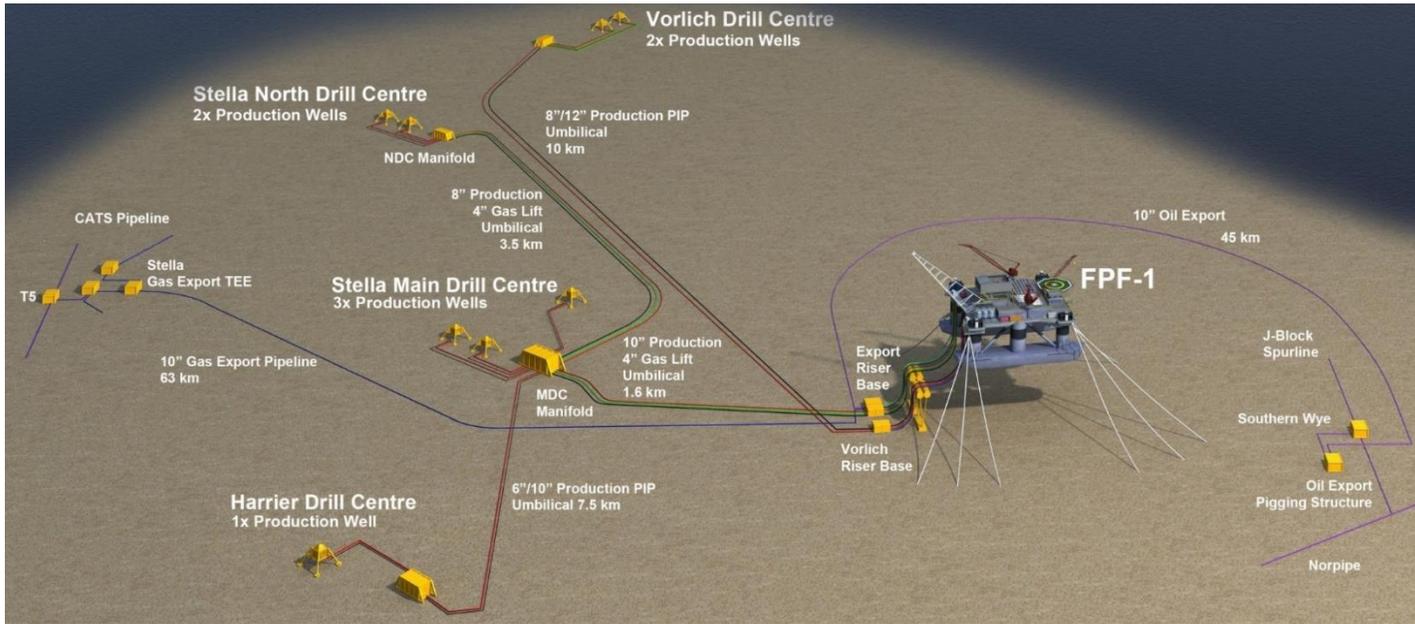
# Attractive growth outlook... well defined investment programmes



Balanced, full-cycle investment portfolio – work programmes focused on maintaining and growing production and reserves



# Strong track record... proven operational expertise



## Ithaca established the GSA as a new operated production hub to capture the value of multiple undeveloped discoveries

- Acquired field interests through multiple acquisitions and licence rounds – consolidation of controlling interest across assets
- Hub started up with Stella field in 2017, followed by Harrier in 2018 – Vorlich scheduled for 2020
- Excellent “zip code” – significant inventory of discoveries, diverse reservoirs

## GSA “Hub and spoke” strategy – leveraging proven infrastructure development, operational and commercial expertise

- Constructed central infrastructure centred on the “FPF-1” floating production facility
- Prudent risk management in capex intensive development phase – lump-sum / turnkey contracting, cashflows underpinned by hedging
- Expansion of hub via subsea tieback of satellite fields – high return, quick payback developments funded from cashflow

Active North Sea operator for over 12 years, with a proven track record for value creation from new field developments



# Strategy... focus on operational excellence, financial strength and value creation

## Operational Strength

### Establishing a leading independent North Sea operator

- *Focus on lower risk production and development led growth*
- *Culture centred on delivering top quartile operational performance with industry-leading HSE standards*

## Superior Cashflow Generation

### Focus on production performance and cost efficiency

- *Maximise portfolio value through optimisation of reservoir performance and production efficiency*
- *Drive efficiency gains and cost savings within a revitalised and dynamic independent organisation*

## Financial Discipline

### Maintain a strong balance sheet, solid liquidity and appropriate risk management

- *Maintain a conservative financial profile – target leverage ratio below 2.0x through the cycle*
- *Actively hedge to protect and limit exposure to commodity price risk*
- *Targeting minimum liquidity of \$250M*

## High Value Growth

### Delivering a balanced blend of organic and inorganic capital investments

- *Capital prioritisation of short-cycle, quick payback organic development and production enhancement activities*
- *Consolidate positions around existing hubs and synergistic portfolio bolt-ons*



# Financial policy

## Low Leverage

### Target leverage ratio below 2.0x through the cycle

- Near term focus on deleveraging with free cash flow proceeds
- Enhanced debt structure with significantly lower pro-forma leverage
- \$1.65Bn Reserve Based Lending senior debt facility, \$700M acquisition facility and significant Delek equity contribution

## Balanced Capital Structure

### Strong equity injection

- Targeting equal debt / equity mix pro-forma the acquisition
- Balanced use of free cash flow across debt repayment, capex and shareholder returns
- Emphasis on use of free cash flow for high NPV capital investment in the business

## Significant Liquidity

### Robust liquidity headroom

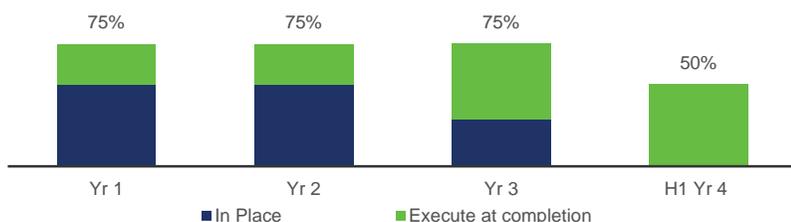
- Proven track record of disciplined, proactive management of liquidity profile
- Liquidity above target level of \$250M at acquisition close

## Superior Hedging

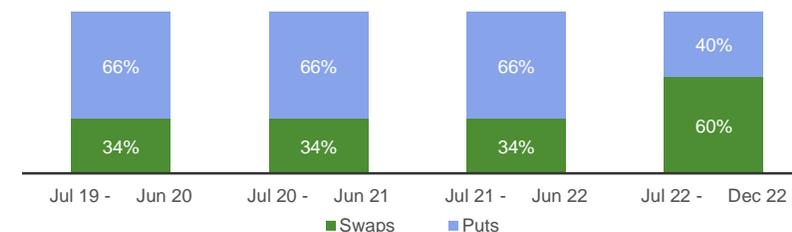
### Commodity hedging policy – 75% hedged for 3 years, 50% hedged for first half of year 4

- Over 50% of post acquisition hedges executed pre-signing – dominance of put options
- Average oil floor \$65.5/bbl & gas floor £0.54/th (\$7/mcf)
- Hedging program will remove >\$2.5bn of revenue<sup>2</sup> (net of premiums) from commodity exposure

Hedging Policy (% Production<sup>1</sup>)



Target Hedging Mix



1 – Hedges currently in place total ~50% of production in years 1 & 2 and ~28% of production in year 3

2 – Assuming remaining hedges can be executed at the current weighted average price



## Delek Group E&P Operations



Tamar Gas Field



Leviathan Gas Field

### Ownership

**Long-term strategic shareholder focused on international building a high quality... >\$1.3Bn invested in Ithaca since 2015**

- Delek Group is a Tel-Aviv stock exchange listed (TASE:DLEKG) holding company established in 1951
- Delek is in the final stages of transforming from a diversified conglomerate into a world-class E&P company – divestment of non-E&P interests nearing completion
- Delek's oil and gas interests are focused on three areas – Eastern Mediterranean, North Sea and Gulf of Mexico ~1,670 MMboe net proven and probable reserves and resources

### Mandate

**Establish a leading North Sea independent oil and gas operator**

- Deliver sustainable reserves and cashflow growth
- Strategically deploy capital for further organic growth and bolt-on acquisitions
- Seek out attractive investment dollars in the public equity markets

### Approach

**Investment focus on production and development activities, with targeted near-field step out exploration around existing assets**

- Maintain a strong, low cost stand-alone financial profile – minimising commodity price exposure through hedging
- Maintain a weighting towards operated asset positions – indifferent to oil / gas mix



# Key credit highlights



- 1** Material UK North Sea operator – fifth largest producer
- 2** High quality asset portfolio with strong production track record
- 3** Low unit opex ensures resilience to lower commodity prices
- 4** Well invested asset base with control and flexibility over future capex
- 5** Strong free cash flow generation
- 6** Cashflows supported by tax allowances and limited near term decommissioning
- 7** Highly experienced management and organisation

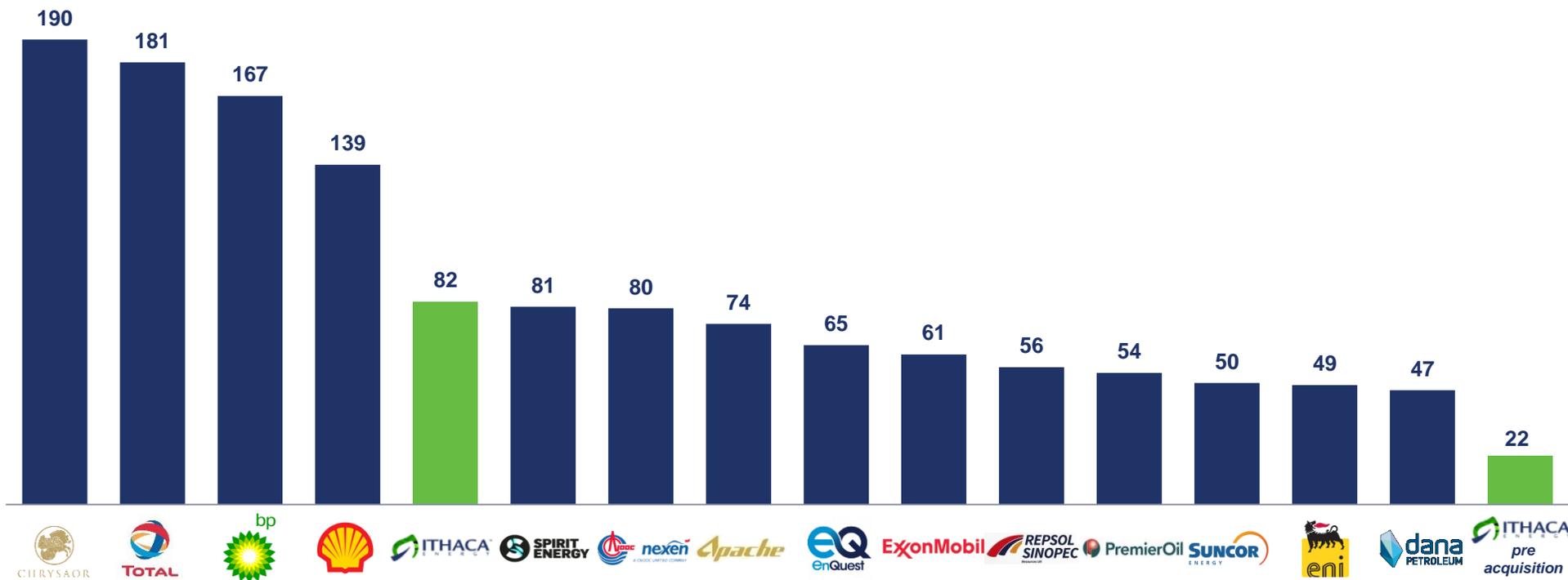


1

# Material UK North Sea operator... fifth largest UK producer

- CNSL acquisition delivers a material increase in the operational and financial scale of the business
- Balanced mix of high quality, established producing assets contribute to a robust production record and outlook
- Enlarged portfolio provides diverse investment opportunity set – strong organic reserves replacement outlook

2019E UK North Sea Production (kboe/d)





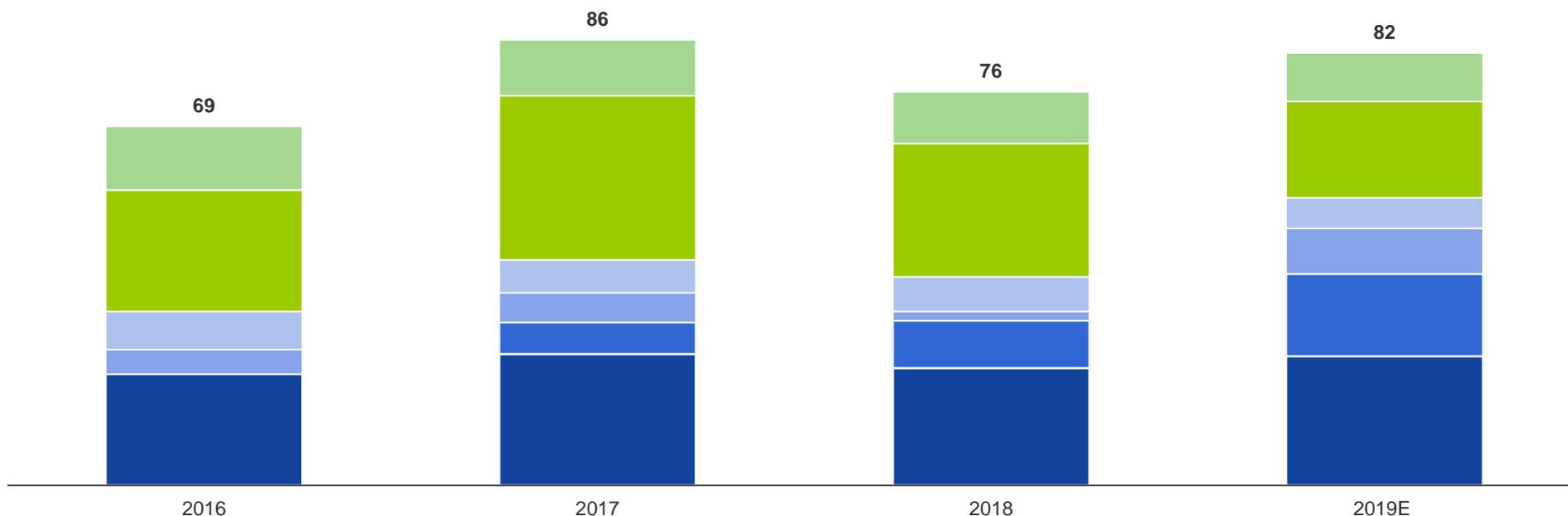
## 2

# High quality asset portfolio with strong production track record

- Broad asset portfolio, with strong production track record and weighted towards operated assets – minimising concentration risk
- GSA: “hub and spoke” development of satellite fields via central infrastructure, with new field start-ups every ~2 years
- Captain: increasing volumes underpinned by continued roll-out of enhanced oil recovery (EOR) programme involving polymer injection to enhance reservoir sweep – migration of contingent resources into reserves with sanction of Stage II investment programme
- Multiple low capex, infill drilling activities providing additional high netback barrels across the portfolio

### Production<sup>1</sup> (kboepd)

■ Captain ■ GSA ■ Erskine ■ Other operated assets ■ BritSats ■ Other non-operated assets



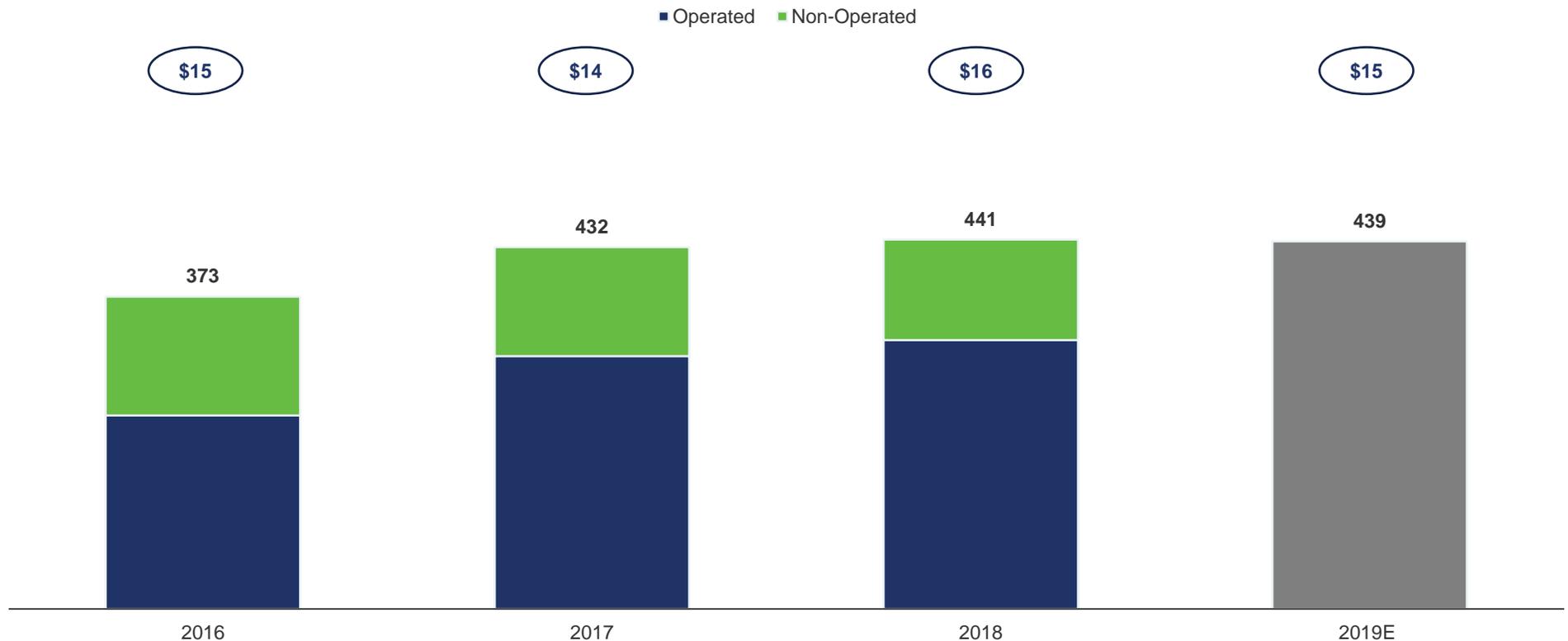
Source: Company information; 2019E pro-forma production information based on 2P data included in the independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets)

1. Britannia & Satellites include the Alder field subsea tieback that is operated by CNSL

# 3 Low unit opex ensures resilience to lower commodity prices

- Competitive unit operating expenditure track record – ~70% of costs controlled via operated asset positions
- Unit opex broadly constant – increase in total opex attributable to variable costs associated with additional production volumes
- Clear scope to secure future cost savings across the operated asset portfolio within the enlarged business – driving savings through efficiency, procurement and organisational synergies and initiatives

Operating Expenditure (\$M)



xx Opex/boe (\$/boe)

Source: Company information; 2019E pro-forma financial information based on 2P data included in the independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets); CNSL financials converted to U.S. dollars at an exchange rate of \$1.35 (2016) / \$1.29 (2017) / \$1.34 (2018) to £1.00. Forward guidance reflects NSAI 2P reserves for CNSL assets, Sproule 2P for Ithaca

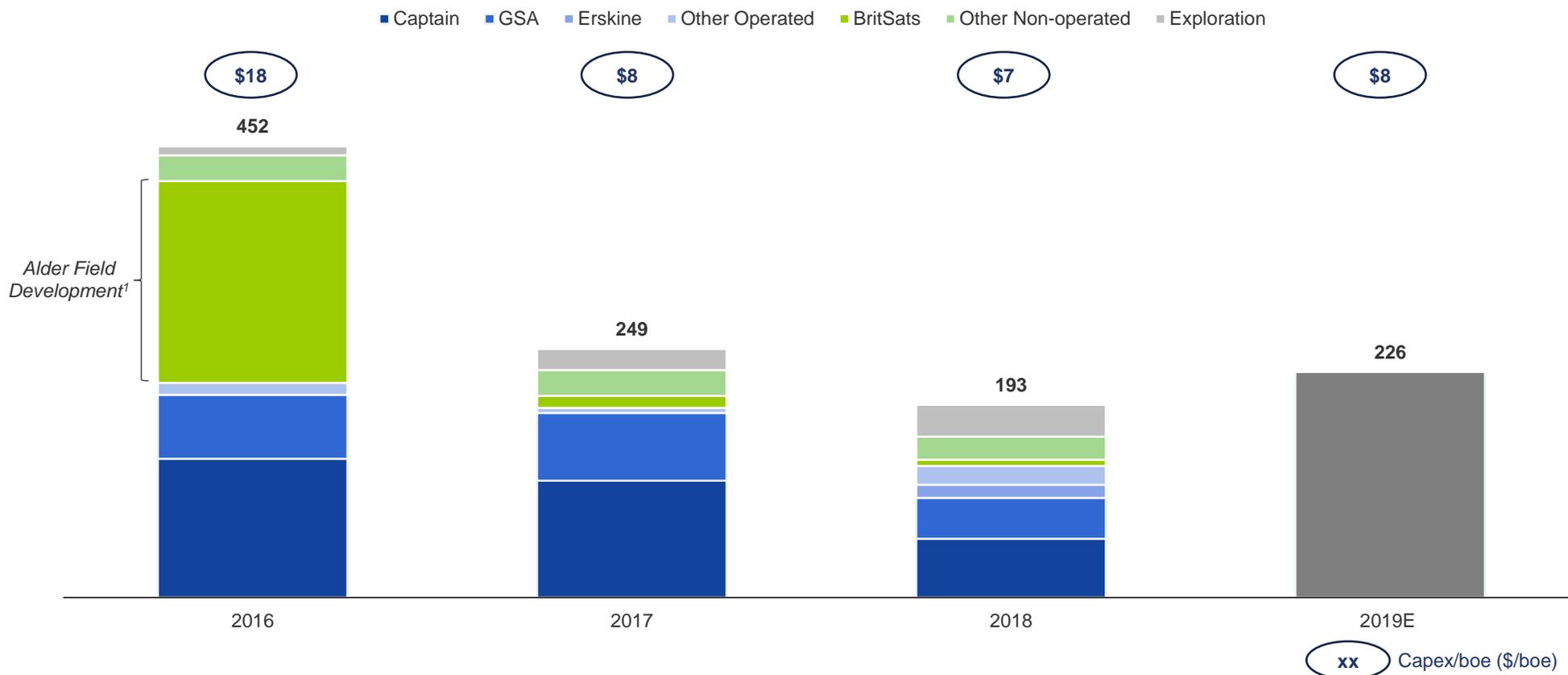


4

# Well invested asset base with control and flexibility over future capex

- High quality asset portfolio with a strong safety and production efficiency track record – maintenance programmes focused on managing the life of the offshore facilities to ensure maximum economic reserves recovery
- Capital expenditure programmes weighted towards operated assets – on provides means to maximise the value of investments
- Modest “base” unit capex profile, with periodic increases associated with new field start-ups – expenditures relate to adding production and reserves

Capital Expenditure<sup>1</sup> (\$M)



Source: Company information; 2019E pro-forma financial information based on 2P data included in the independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets); CNSL financials converted to U.S. dollars at an exchange rate of \$1.35 (2016) / \$1.29 (2017) / \$1.34 (2018) to £1.00.

1. GSA includes the Vorlich field that is operated by BP in the development phase; Britannia & Satellites include the Alder field subsea tieback that is operated by CNSL



5

# Strong free cash flow generation

Production (kboepd)



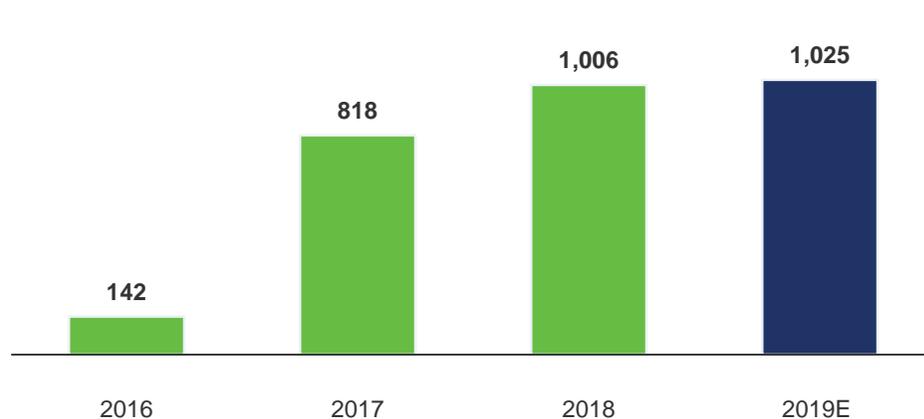
Operating Expenditure (\$M)



Capital Expenditures (\$M)



Operating Cash Flow<sup>1</sup> (\$M)



xx \$/boe

Source: Company information; Note: CNSL financials converted to U.S. dollars at an exchange rate of \$1.35 (2016) / \$1.29 (2017) / \$1.34 (2018) to £1.00. 2019E reserves and pro-forma financial information based on 2P data included in the independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets); 1. Operating cash flow calculated as revenue less opex, capex and decommissioning; based on Brent of \$67.40/bbl and NBP gas of \$7.60/MMBtu (nominal prices)



Near term cash flows materially enhanced by accelerated utilisation of Ithaca’s existing \$2.2Bn UK tax allowances

No cash taxes forecast to be payable in near term<sup>1</sup>

- ~\$880M value of allowances at the current marginal tax rate

40% marginal tax rate (made up of 30% Corporation Tax, 10% Supplementary Charge) applied to UK offshore oil and gas producers

- “Investment Allowance” regime designed to incentivise development activity – relief at 62.5% on qualifying expenditure from the Supplementary Charge

Limited decommissioning expenditure over next 10 years

- Letter of credit facilities means no decommissioning security cash postings forecast in near term

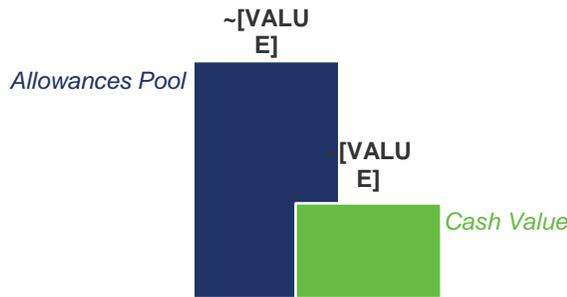
Two-thirds of all future decommissioning costs relate to operated assets – providing control and flexibility

Utilisation of tax history being transferred with CNSL provides full tax relief for future decommissioning costs

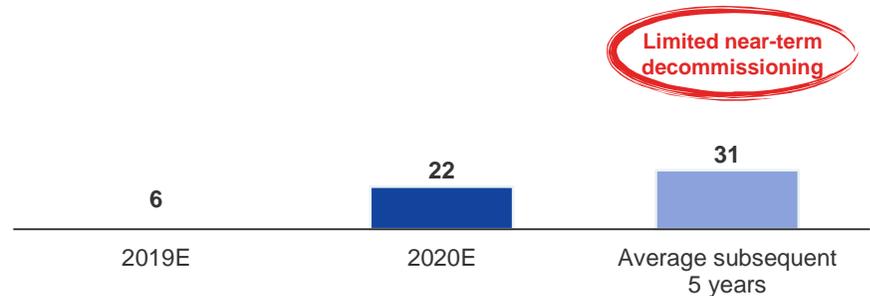
Significant upside from achieving industry target of reducing future decommissioning costs by 35% - driven by three key factors

- Savings driven by efficiency gains, technology advances and regulatory changes

Tax Allowances (\$M)



Decommissioning Expenditure (\$M)<sup>2</sup>



Material value attributable to acceleration of existing tax allowances and ability to optimise future decommissioning plans



7

# Highly experienced management and organisation

- Executive team with extensive North Sea oil and gas industry experience – led by CEO who previously ran Marathon Oil’s European upstream business and Wood Group’s production facilities business
- Full transfer of CNSL personnel to Ithaca facilitates a straight-forward transition of the business



**Les Thomas**  
Chief Executive Officer

Joined 2013  
Reservoir Engineer



**Graham Forbes**  
Chief Financial Officer

Joined 2010  
Chartered Accountant



**Richard Smith**  
Corporate Development Director

Joined 2010  
Economist



**Jamie Airnes**  
Operations Director

Joined 2011  
Drilling Engineer



**John Horsburgh**  
Subsurface & Growth Director

Joined 2008  
Geophysicist



**David Gibson**  
Assets Director

Joined 2019  
Facilities Engineer



**Anna O'Byrne**  
HR Director

Joined 2019  
HR





# Transition and transformation ... resetting the CNSL business

## Phase 1: Transition

- *Safe and efficient handover of the business and assets*
- *Replace the 'San Ramon' systems and processes with appropriate stand alone arrangements – certain IT / finance support functions, master supply contracts and commodity offtake arrangements*
- *Minimise time between SPA signing and completing transaction – provides control to deliver on action plans and capture of tax synergies*

## Phase 2: Transformation

- *Re-set the CNSL business for simplicity and efficiency*
  - *Prioritised sequence of changes*

### Management, culture and organisation

- *Build out the new management team*
- *Establish new business culture centred on accountability, performance and value focus*

### Systems & Processes

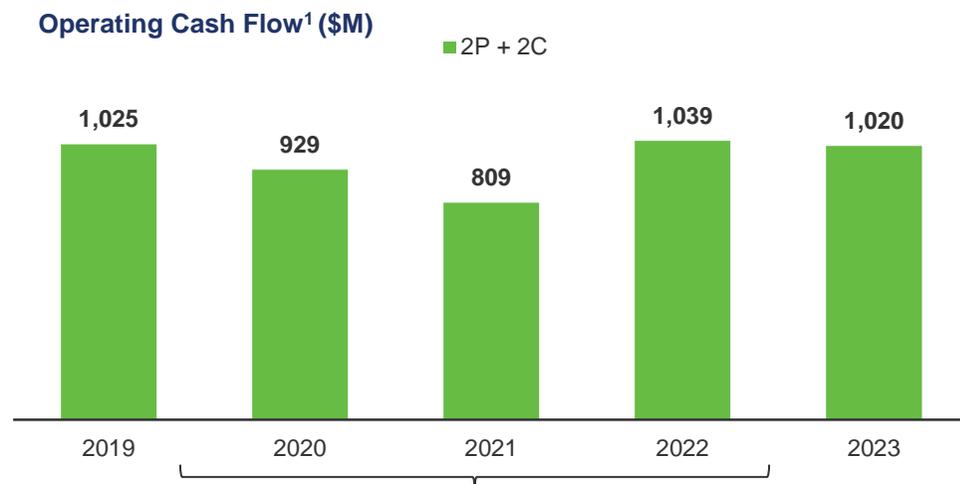
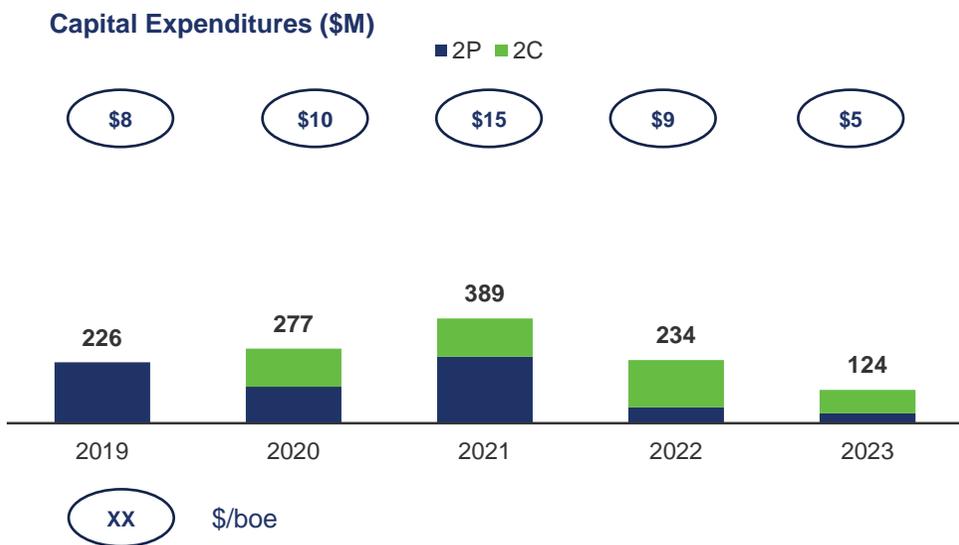
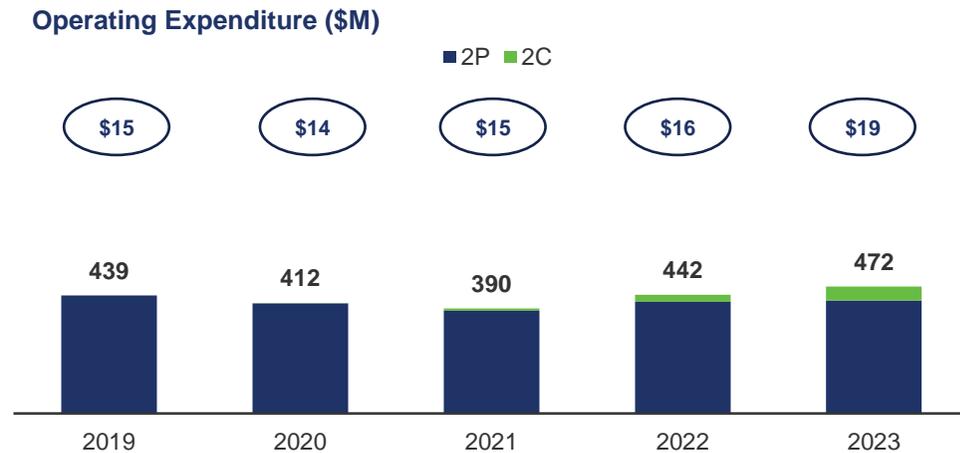
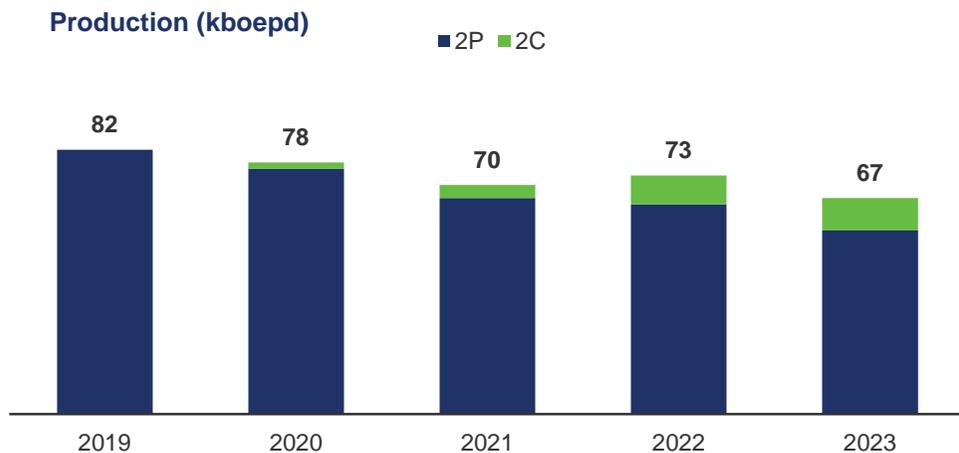
- *Simplification of processes – focus on added value*
- *Establish flexibility for efficiency and innovation*

### Portfolio Management & Performance

- *Revisit the 2019-20 operated assets work programmes and budgets – establishing the inside view of key priorities*
- *Re-certify and roll-out efficiency and cost targets for the business*
- *Prioritise additional production enhancement opportunities with acceleration of smaller quick pay back projects*
- *Rationalise supply chain contracts to support revised work programmes*
- *Rebuild long term plans and options based on lower costs to extended asset lives*



# Independent Reserves Evaluation... highlights a strong outlook



Shielded by Ithaca's \$2.2bn tax allowances pool

Reserves, resources and pro-forma financial information based on the data included in the independent reserves evaluations as of 31 December 2018 performed by Sproule International Limited (Ithaca Energy assets) and Netherland Sewell Associates Inc. (acquired CNSL assets); Operating cash flows are based on the following reserve report price decks: UK Brent: 2019 - \$67.40/bbl; 2020 - \$68.33/bbl; 2021 - \$74.51/bbl; 2022 - \$76.18/bbl; 2023 - \$78.85/bbl; 2024 - \$80.23/bbl; IPE NBP gas price: 2019 - \$7.60/MMBtu; 2020 - \$7.16/MMBtu; 2021 - \$7.38/MMBtu; 2022 - \$7.81/MMBtu; 2023 - \$8.36/MMBtu; 2024 - \$8.40/MMBtu (nominal prices); 1. \$/boe totals displayed on a 2C basis; 2. Operating cash flow calculated as revenue less opex, capex and decommissioning



# Key credit highlights





# Thank you

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Delek Group